

# Tanzania in Focus 2015

7th Edition



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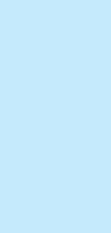













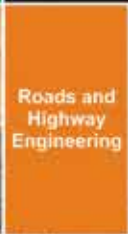














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# Prospering Tanzania-India Ties



*Ambassador Eng. John W.H. Kijazi  
High Commissioner of the  
United Republic of Tanzania to India*

**T**anzania and India have excellent traditional ties of friendship which originate since the pre - independence times. The relationship between the two countries for many years focused on strengthening Political Solidarity and was driven largely by shared ideological commitments to anti-colonialism, anti-racism, non-alignment, south-south cooperation policies etc.

However, in contemporary times, there has been a pragmatic policy shift, with an increased emphasis being placed on greater and diversified Socio-Economic and Technical Cooperation between the two Countries. As a result, in the last decade, Trade and Investments between India and Tanzania have surged tremendously as explained below. Tourism between the two countries is also on the increase and various projects are being implemented by Tanzania through Grants and Loans availed by the Government of India.

The Political Cooperation between the two Countries still remains robust and they support each other in International issues of common interest.

The increase in the Indo-Tanzania Cooperation can be illustrated by the following examples.

## Exchange of Delegation Visits

The two Countries do exchange several Public and Private Sectors delegation visits. The visits are in the form of High-Level Government Leaders (Official or State) visits, Study Tours, Trade/ Investment Missions, Technical Cooperation Programs etc. These visits continue to maintain and strengthen the friendship and cooperation between the two countries. The latest of such visits is the recent State Visit to India (17th to 20th June, 2015) by the President of Tanzania, His Excellency Dr. Jakaya Mrisho Kikwete.

## Bilateral Trade

The Bilateral Trade between India and Tanzania has continued to grow year after year from US \$162.03 million during the year 2000/01 to US \$ 4,028.08 million in 2013. It is anticipated that the Trade Volume can reach US \$ 5,000 million by the year 2016.

Since Tanzania joined the Government of India "Duty Free Tariff Preference" (DFTP) Scheme in May 2009, Tanzania Exports to India have been steadily increasing, thus reducing the Trade imbalance. While before the year 2009 the value of Tanzania Exports to India was less than 15% of the total Trade Volume, since accessing the DFTP Scheme,

the proportion of Annual Tanzania Exports to India has increased to between 20% -25% of the Total Trade Volume.

## Investments

Indian investments in Tanzania are steadily increasing in Sectors like Manufacturing, Transportation, Tourism, Agriculture & Agro-Processing, Services, Financial Institutions, Energy, Construction, Telecommunication, Human Resources Development, Broadcasting, Mining, ICT etc. For the period 1990 to January 2015, according to Tanzania Investment Centre (TIC) Statistics, India ranks as the 4th top Investor in Tanzania (by cumulative FDI Values).

It should be noted that in order to create a more "business friendly" environment, Tanzania and India have signed a revised "Double Taxation Avoidance Agreement" (DTAA) on 27th May 2011 and negotiations on a "Bilateral Investment Promotion and Protection Agreement" (BIPPA) are on-going.

## Tourism

Statistics show that during the year 2013, India had the 5th highest number of Tourists visiting Tanzania (from countries out of Africa). While in 2006 the number of Indian Tourists visiting Tanzania was only 13,020 people, this increased to 27,334 during the year 2013.

Medical Tourism between India and Tanzania has also become an important component of the Bilateral Cooperation. About 4,000 - 4,500 Tanzanian patients travel to India annually for obtaining Health Services.

Recently (on 19th June 2015), the Government of Tanzania and India signed an MoU for Cooperation in

the field of Tourism. This is expected to boost further the growth of Tourism between the two Countries.

### Training Scholarships

For many years now, Tanzania is a major beneficiary of short term (Short Courses) and long term (Higher Studies) Scholarships offered by the Government of India under ITEC/SCAAP/IAFS Schemes and the Indian Council for Cultural Relations (ICCR) Scholarship Schemes. Currently, a total of about 400 Scholarship slots are offered annually to Tanzania for training in different fields.

### ICT

With the support of Indian Government Grant Funding, in the recent years, two IT projects have been implemented in Tanzania, namely the India -Tanzania Centre of Excellence in ICT established at the Dar es Salaam Institute of Technology and the Pan-African e-Network Project with a node for Tele-Medicine (at Ocean Road Cancer Institute), a node for Tele-Education (at Dar es Salaam University College) and a node for VVIP Conference (at the State House).

On 7th October 2014, the Government of Tanzania and India Signed an MoU through which India will finance the establishment of ICT Resource Centre at the Nelson Mandela African Institute of Science and Technology in Arusha. The process for availing the Grant Funds from the Government of India for implementing the project is at an advanced stage.

### Lines of Credit (LOCs)

Four LOCs (amounting to US \$ 523.035 million) have been extended by the Government of India to Tanzania so far since the year 2009. The LOCs are as follows:

- (i) LOC of US \$ 40 million for financing Export (from India) of Tractors and other Agricultural

equipment to Tanzania. The LOC agreement was signed on 28th May 2009 and is fully disbursed.

- (ii) LOC of US \$ 36.56 million for the purchase (from India) of 723 Vehicles for use by the Tanzania Ministry of "Defence and National Service". The LOC Agreement was signed on 28th March, 2011 and has already been fully disbursed.
- (iii) LOC of US \$ 178.125 million for the augmentation of Dar es Salaam and Coast Regions Water Supply Schemes. The LOC Agreement was signed

between the Government of Tanzania and EXIM Bank of India. The loan is for the purchase of 777 Vehicles and Spares for use by the Tanzania Ministry of Home Affairs.

These are some examples of the ongoing cooperation programmes between Tanzania and India.

Finally, I wish to conclude by stating that the recent State Visit to India by the President of Tanzania has been very successful in consolidating and deepening further the excellent relations that Tanzania and India enjoy. Fruitful discussions on different areas of



Pic: Kaushik Photos

*The High Commissioner of Tanzania  
H.E. Ambassador Eng. John W. H. Kijazi*

on 2nd October, 2012. Implementation of the project is ongoing and is planned to be completed by the year 2016.

- (iv) LOC of US \$ 268.35 million for the Extension of Lake Victoria Pipeline to Tabora, Igunga and Nzega. The LOC Agreement was recently signed on 19th June, 2015.

### EXIM BANK Buyers Credit Facility

An agreement for a loan of US \$ 29.606 million from the EXIM Bank Buyer's Credit Facility under National Export Insurance Account (NEIA) was signed recently on 19th June, 2015

Bilateral Cooperation were held between the two countries at Government level. His Excellency the President of Tanzania also had useful interactions with the Indian Business Community and he also had very enlightening site visits to some selected Manufacturing Entities. Major highlights of the visit have been covered in this publication.

Undoubtedly, the Indo-Tanzania excellent traditional and friendly bilateral relations will indeed continue to prosper for many years to come. ■

*Ambassador Eng. John W.H. Kijazi  
High Commissioner of the United  
Republic of Tanzania to India*

# An In-depth Reportage on State Visit to India by the President of Tanzania



Pic: Kaushik Photos

*From Left - President of India H.E. Mr. Pranab Mukherjee, President of Tanzania H.E. Dr. Jakaya Mrisho Kikwete and Prime Minister of India H.E. Mr. Narendra Modi*

**H**.E. Dr. Jakaya Mrisho Kikwete, the President of the United Republic of Tanzania paid a four-day State Visit to India from 17th to 20th June, 2015. The visit follows an invitation extended by H.E. Pranab Mukherjee, the President of India.

This was the first State Visit to India by an African Head of State since the new Indian Government came into power in May, 2014.

H.E. Dr. Jakaya Mrisho Kikwete had earlier visited India in April 2008 in his capacity as the Chairperson of the African Union on the Occasion of the first India-Africa Forum Summit.

India and Tanzania have historically enjoyed close and friendly relations in multiple fronts including International Affairs and Bilateral Cooperation in Political, Socio-Economic fronts

and People-to-People Contacts. In the last decade, the two countries have experienced a Vibrant Trade and Investment relationship and today India ranks very highly among the countries doing Business with Tanzania.

The State Visit to India by the President of Tanzania offered an opportunity for him to extend Tanzania's appreciation to the Government and People of India



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*President Jakaya Kikwete and Prime Minister of India Mr. Narendra Modi shaking hands after their joint Press Conference*

for the genuine cooperation and unwavering support extended to Tanzania by India over the past five decades.

The visit also provided an opportunity to strengthen the existing bilateral relations between the two countries while exploring new avenues of cooperation in Economic, Social, Political, Defence and Security areas.

This visit was also used by H.E. Dr Jakaya Mrisho Kikwete to bid farewell to the Government and the People of India as his tenure of office as President of Tanzania will end after the Tanzania General Elections scheduled for October 2015.

The President's entourage included the First Lady Mrs. Salma Kikwete; the Minister for Industry and Trade Hon. Dr. Abdallah Kigoda; the Minister for Water Hon. Prof. Jumanne Maghembe; the Zanzibar Minister of State – Presidents Office Hon. Haji Omar Kheri; the Deputy Minister for Foreign Affairs and International Cooperation Hon. Dr. Mahadhi Juma Maalim; the Member of Parliament for Sikonge Constituency Hon. Said Juma



Pic: Kaushik Photos

*President Kikwete and his Spouse Mama Salama Kikwete Laying Wreath at the Samadhi of Mahatma Gandhi*

Nkumba and other Government and Public Institutions Officials.

The visit programme of the President covered the following activities:

● **Ceremonial Reception and Wreath Laying at the "Samadhi" of Mahatma Gandhi**

H.E. the President of Tanzania received a Gun Salute Ceremonial reception at the Presidential Palace (Rashtrapati Bhavan) before inspecting the Guard of

Honour. He was received by the President of India. Thereafter, he proceeded to the memorial of Mahatma Gandhi (Rajghat) where he and the First Lady paid their respects by laying a wreath at the place of Mahatma Gandhi's Cremation (Samadhi).

Mahatma Gandhi, who led India's Independence movement, is known as the Father of Indian Nation. He was shot and killed on 30th January, 1948 and his cremation took place on 31st January, 1948.

● **Courtesy Calls by Indian Government Vice President and Ministers**

The following Indian Government

high level Leaders paid Courtesy Calls on H.E. Dr. Jakaya Mrisho Kikwete:

- (i) H.E. Mr. Mohammad Hamid Ansari, the Vice President of India.
- (ii) Hon. Mrs. Sushma Swaraj, the Minister of External Affairs of India.
- (iii) Hon. Mr. J.P. Nadda, the Minister of Health and Family Welfare.
- (iv) Hon. Mr. Kalraj Mishra, the Minister of Micro, Small and Medium Enterprises.



The discussions with all these Government Leaders centred on further strengthening the bilateral cooperation between the two countries in various sectors.

### ● Official Delegation Level Talks

The President of Tanzania H.E. Dr. Jakaya Mrisho Kikwete and the Prime Minister of India, Hon. Narendra Modi, with their respective delegations, held official talks at the Hyderabad House.

The talks were held in a cordial and friendly environment, covering

Development, Defence and Security.

After the official talks, the two Leaders witnessed the exchange of Signed MoUs/Agreements between the two Countries. The MoUs/Agreements signed by various Ministries/Public Institutions are as follows:

- (i) MoU between the East Africa Statistical Training Centre (EASTC) of Tanzania and the National Statistical System Training Academy (NSSTA) of India on establishing a collaborative program in official Statistics.

- (iii) MoU on Cooperation in the field of Tourism.

Implementation of this MoU will enhance Bilateral Cooperation in Tourism and Hospitality Sectors between the two Countries.

- (iv) MoU for Cooperation in the field of Hydrography between Tanzania and India and Protocol on Exchange of Hydrographic Data.

This MoU will promote development and cooperation in the field of Hydrography through conducting surveys, exchange of data, capacity building and infrastructure strengthening.



Pic: Kapoor Photographers

*President Kikwete and other Members of his Delegation during the meeting at the NSIC*

several areas of cooperation as explained by the two Leaders at their Joint Press Conference after the talks (see their respective press conference statements on next pages). In brief, the two Leaders reviewed multiple areas of common interest related to Political Affairs, Socio-Economic issues, Bilateral Relations and International Affairs. They also agreed on the way forward in enhancing the existing Cooperation in the Sectors of Trade and Investment, Industries, Health, Tourism, Education, ICT, Agriculture, Water Resources

This MoU aims to achieve Capacity Building for Staff of the EASTC (and other African countries) in Official Statistics.

- (ii) MoU between EASTC and the Indian Council of Agricultural Research (ICAR) through its Indian Agricultural Statistics Research Institute (IARI). This MoU targets to achieve Capacity Building for Staff of the EASTC and other African Countries in Agricultural Statistics, Computer Applications and Bio-informatics.

- (v) Agreement between WAPCOS and Government of Tanzania for preparation of Detailed Project Report (DPR) for Lake Victoria pipeline project.

This is an agreement for the appointment of WAPCOS as the Project Management Consultant (PMC) by the Government of Tanzania.

- (vi) Loan Agreement between Exim Bank and the Government of Tanzania - LOC of US \$ 268.35 million for the extension of Lake Victoria pipeline project.

● **Meeting with the President of India**

H.E. President Kikwete held talks with the President of India, H.E. Pranab Mukherjee at Rashtrapati Bhavan before proceeding to a State Banquet hosted by the President of India. In their discussions, both Leaders welcomed the growing relations between the two Countries reiterated the mutual resolve to enhance the existing Cooperation in various areas. The Speeches delivered by the two Presidents at the State Banquet have been reproduced in the next pages.

Pic: Kaushik Photos



*President Kikwete introducing Tanzanian Delegates to President Mukherjee and Prime Minister Modi*

● **A meeting with Tanzanian Community based in India**

H.E. President Kikwete had an opportunity to hold an



*President Kikwete meeting with the Indian Vice President Mr. Mohammad Hamid Ansari*

interactive meeting with about 200 Tanzanians based in India, most of whom are Students. He briefed them on the purpose of his visit to India; the relations between India and Tanzania and the Political, Social, Economic and Security situation at home (Tanzania). The President gave a detailed account on some of the achievements registered by his 4th Phase Government during its 10 years of being in Power (2005-2015). He assured them that, as

is normal with Tanzania, there will be a peaceful transition to a new government of 5th Phase after the General Elections Scheduled for October, 2015.

The Tanzanians wished the President a successful visit of India and commended him for his visionary leadership which has led to the Economic Growth and Political Stability of the Country during the past decade. They wished him all the best in his

future endeavours after retirement from office in October, 2015

● **Roundtable meeting with some selected CEOs**

H.E. the President had the opportunity to hold an interactive roundtable meeting with about 31 CEOs from Indian Companies which have interest in doing business with Tanzania. The President apprised the Indian Captains of Industry on the prevailing “doing-business climate” in Tanzania and the various opportunities available for them. During their interventions, the various Companies expressed their desire to invest in Tanzania and for those companies which are already doing business in Tanzania, they gave their testimony on the abundant opportunities and the conducive business/investment climate prevailing in Tanzania. They encouraged other Indian Companies to choose Tanzania as their Business/Investment Destination.

H.E. the President of Tanzania expressed his gratitude for the interest shown by the Indian

Pic: Kaushik Photos



Companies to Invest in Tanzania and he requested them to pursue further their interests with the respective Institutions responsible for Investment in Tanzania.

The event was organized by the Confederation of Indian Industry (CII) and attracted participation from other major Indian Business Chambers as well, namely FICCI and ASSOCHAM.

### ● India-Tanzania Business Forum

The India-Tanzania Business Forum event whose attendance was about 250 people was co-organised by the Tanzania Investment Centre (TIC), the Confederation of Indian Industry (CII), the Federation of Indian Chambers of Commerce and Industry (FICCI) and the Associated Chambers of Commerce and Industry of India (ASSOCHAM).

The Forum provided a platform for the Business Communities of both countries to share their available opportunities related to Trade, Investment and Tourism.

The President of Tanzania, H.E. Dr. Jakaya Mrisho Kikwete delivered a Key Note address to the Business Forum. In his key note address, he said the conducive investment climate of Tanzania is underpinned by the effective political, economic and social policies that favour investors seeking to take advantage of the vast untapped investment opportunities in the country. The President emphasized on Tanzania's vision to become a middle income country by 2025. The long term Development Vision 2025 plan, he explained, is further divided into three short term plans of five years each. He said that in this process of development, Tanzania looks forward to India's support. He therefore invited Indian Companies to do business in Tanzania.



Pic: Kaushik Photos

*President Kikwete greeting the Indian Minister of External Affairs Mrs. Sushma Swaraj*

The business interaction with H.E. the President was later followed by a Session on "Promoting Partnerships to accelerate Investment and Trade" which was chaired by Hon. Abdallah Kigoda, Minister of Industry and Trade, Tanzania. The session witnessed detailed presentations from the Tanzanian side on the business opportunities for Indian industry in different sectors of the economy.

Tanzania Investment Centre (TIC), Export Processing Zone Authority (EPZA), Zanzibar Investment Promotion Authority (ZIPA), Small Industries Development

Organisation (SIDO), Tanzania Investment Bank (TIB), Tanzania Agricultural Development Bank (TADB), Tanzania Ports Authority (TPA), Tanzania Airports Authority (TAA) and Tanzania Tourist Board (TIB) shared the opportunities for cooperation between India and Tanzania.

The Forum was also addressed by Hon. Mohanbhai Kalyanjibhai Kundariya, the Minister of State for Agriculture, Government of India.

FICCI and Tanzania Private Sector Foundation (TPSF) signed an MoU on the side-lines of the



Pic: Kaushik Photos

*Minister of State - Agriculture Mr. Mohanbhai Kalyanjibhai Kundariya welcoming President Kikwete at the Indira Gandhi International Airport, New Delhi*

Pic: Kaushik Photos



*President Kikwete and Prime Minister Modi witnessing the exchange of the signed MoU*

Business Forum for deepening bilateral economic engagement.

The Key Note address delivered by H.E. President Jakaya Mrisho Kikwete to the Business Forum is as reproduced in the next pages.

#### ● Meeting with representative of Air India

H.E. the President of Tanzania held a meeting with the Commercial Director of Air India, Mr. Pankaj Srivastava (on behalf of the Chairman and Managing Director) for the purpose of discussing the possibility of resuming Air India Direct Flights Services from India to Tanzania

which had stopped since 2008. It was decided that technical experts from both sides (A Joint Task Force) should prepare accordingly all the necessary data/information and meet to assess the viability of the proposal before a final decision can be reached.

#### ● Meeting with the President (International Banking) of the Industrial Credit & Investment Corporation of India (ICICI) Bank.

H.E. the President of Tanzania held discussions with Mr. Vijay Chandok, the President (International Banking) of ICICI

Bank, the largest private Sector Bank in India with a extensive reach to Rural Areas. The discussions centred on attracting ICICI Bank to invest in the Banking Sector in Tanzania. Mr. Vijay informed that as per the Policy of the Bank, they will keep on monitoring the growth of Business between Tanzania and India before ultimately making the final decision. Currently the ICICI Bank is collaborating with some Tanzanian Banks (CRDB, NMB and Diamond Trust Bank) through providing Letters of Credit to Guarantee Indian Companies Trade flows. Mr. Vijay informed H.E. the President that ICICI Bank is ready to share its Banking best practices with Tanzanian Banks if and when required. He also expressed their interest in financing Indian investments in Tanzania.

#### ● Meeting with the Chairman Infrastructure Leasing & Finance Services (IL&FS) Ltd.

H.E. the President held a meeting with the Chairman of IL&FS, Mr. Ravi Parthasarathy. IL&FS is one of India's leading Infrastructure Development Finance Companies.

In the discussions, the Chairman of IL&FS expressed the readiness of his Company to participate in the project for construction of Dar es Salaam City Railway System for the purpose of alleviating the current heavy road traffic congestion in the City. Tanzania is planning to submit a formal request to the Government of India for soliciting financial support for this project.

IL & FS also expressed their interest to develop a Dry Port in Kibaha.

#### ● Meeting with CEO of Apollo Hospitals

H.E. the President met Mrs. Sangita Reddy, the CEO of Apollo Hospitals, to discuss about the Status of the Project for Construction of a Super Speciality Apollo Hospital and Five Diagnostic Centres in Tanzania by Apollo Hospitals Group in

Pic: Kaushik Photos



*President Kikwete and Prime Minister Modi witnessing the exchange of the signed MoU*





Pic: Kaushik Photos

*President Kikwete inspecting the Guard of Honour*

Joint Venture with the National Social Security Fund of Tanzania (NSSF). Mrs. Sangita informed H.E. the President that the process for establishing one Diagnostic Centre (located in Dar es Salaam) is in the final Stages and it will be operational by September 2015. She also assured H.E. the President that Construction of the Super Speciality Hospital will commence before the end of this year and the groundbreaking Ceremony is planned for September 2015.

#### ● Visit to New Holland Fiat (India) Pvt Ltd.

New Holland Fiat (India) Pvt Ltd. is one of the Indian Companies exporting Tractors and Farm Equipment to Tanzania. With the support of the Government of India, Tanzania Plans to establish a "Tractor Cum Power Tiller Assembly Plant and Agricultural Equipment Manufacturing Unit". The visit to the New Holland Fiat (India) Pvt. Ltd. gave exposure to H.E. the President and his delegation on how a modern Tractor Assembly Plant operates in manufacturing Tractors.

A detailed brief on the Company's

Business operations in Africa and other parts of the world was given to H.E. the President. The President urged the Company Management to increase their Business in Africa as the African Heads of State and Government, during their AU Summit of 14th – 15th June, 2015, have launched a campaign to progressively banish the hand-held hoes and instead mechanise Africa's Agriculture. He also reiterated Tanzania's resolve to unlock its huge potential in Agriculture production through mechanisation, hence the importance of New Holland Fiat (India) Pvt. Ltd to be closely associated with Tanzania.

#### ● Visit to National Small Industries Corporation (NSIC)

The SME Sector in India is growing at an exceptionally fast rate due to which it is proving to be beneficial to the Indian Economy by contributing 40% of the total exports of the Country. Tanzania intends to emulate the Indian Model of SMEs.

H.E. the President paid a Visit to NSIC in order to learn how NSIC promotes and facilitates India's

SMEs for Economic Growth and Job Creation. H.E. the President also got the opportunity to visit a typical "SME Incubator" which is operated by NSIC. Tanzania, with the support of the Government of India, is currently planning to establish a Business Incubation Centre for Demonstration and Training on Technologies for Start-up Entrepreneurs.

#### ● Visit to Akshardham Temple

H.E. the President visited the Akshardham Temple, a tourist attraction which attracts about 70% of all tourists visiting Delhi. The complex was built from the year 2000 to 2005 and was officially opened on 6th November, 2005. The Complex displays millennia of traditional Hindu and Indian Culture, Spirituality and Architecture. It is recognised by the Guinness World Record as the World's Largest Comprehensive Hindu Temple and was awarded this recognition on 17th December, 2007.

After the successful State Visit to India, His Excellency President Jakaya Kikwete left India for Tanzania on 20th June, 2015. ■

# “India Values the Close Cooperation with Tanzania” - President of India

Speech by the President of India, Mr. Pranab Mukherjee at the Banquet Hosted in Honour of Dr. Jakaya Mrisho Kikwete, the President of the United Republic of Tanzania

Rashtrapati Bhavan, June 19, 2015



Pic: Kaushik Photos

*President of India Mr. Pranab Mukherjee delivering his Speech during the State Banquet Dinner*

***You're Excellency, Dr. Jakaya Mrisho Kikwete, President of the United Republic of Tanzania, Madam Salma Kikwete, Distinguished Guests,***

It is a great pleasure and privilege for me to receive you today, Mr. President, on your first State

Visit to India. On behalf of the Government and the people of India, I extend a warm welcome to you and Madam Salma Kikwete - and the distinguished members of your delegation.

Your Excellency, the people of India know Tanzania as a land of magnificent lakes, rich

wildlife reserves and the mighty, snow-capped Kilimanjaro. We appreciate Tanzania as a nation of gracious and hard working people, living in peace and harmony. Tanzania evokes in us fond memories of its iconic founder-leader, Mwalimu Julius Nyerere and his close friendship with India's Founding Fathers. In



particular, we remember him for his contribution to South-South Co-operation.

Under your leadership, Excellency, Tanzania has made commendable progress. It stands tall on the world stage – among the fastest growing economies of the world. We applaud your success in reducing poverty and hunger in Tanzania. We welcome your successful efforts for achieving peace in your region.

India has similar goals - of accelerated economic development and inclusive growth within our country and also greater progress and prosperity in our region. As two vibrant nations with ageold ties and many common interests, our joint efforts are an inspiring example of South-South Co-operation. India and Tanzania have a shared commitment to international peace and stability.

We both desire to see that the fruits of globalisation are enjoyed more equitably. Mr. President, India values the close cooperation that we have with Tanzania in multilateral fora. It is our firm belief that nations such as ours should make common cause to ensure that the institutions of global governance address our concerns and meet the aspirations of developing countries. We

have taken the initiative, along with other developing countries, to pursue reforms in the United Nations and its key organisations, particularly the Security Council.

We are grateful for your support to our claim for permanent membership of the UN Security Council. Excellency, I take this opportunity to reiterate that India is deeply committed to its partnership with Africa. We

October this year. I am confident that the Summit will result in new initiatives and innovative ideas for the development, growth and advancement of all our peoples. We look forward to Tanzania's active participation in this event.

With these words, Excellency, I once again welcome you and Madam Salma Kikwete and wish you a very fruitful visit to India.

Distinguished guests,

**“We consider the people of Africa as brothers on journey to a common destination”**

consider the people of Africa as brothers on journey to a common destination.

I recall your previous visit to India in 2008 as Co-chairman of the 1st India-Africa Forum Summit. Since its inception, this Forum has symbolised the shared interests of roughly one-fourth of the world's geographical area and one-third of humanity.

India will have the privilege of hosting the 3rd India-Africa Forum Summit in New Delhi in

Ladies and Gentlemen, May I now request you to join me in raising a toast to:

The good health and success of His Excellency, President Jakaya Kikwete and Madam Salma Kikwete;

To the continued progress and prosperity of the people of the United Republic of Tanzania; and

To the enduring friendship between India and Tanzania. Thank you. ■



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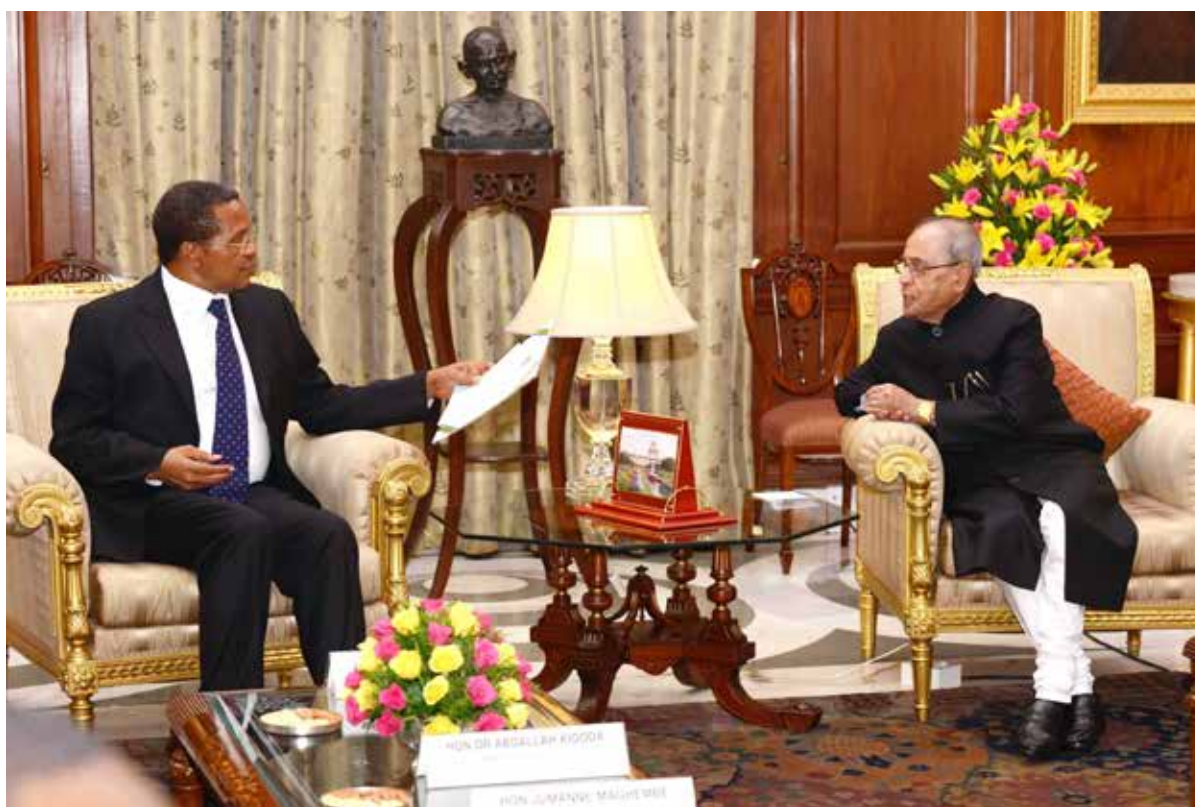
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LIFE'S ON



# Toast Remarks By President Kikwete at the Banquet Dinner Hosted by H.E. Pranab Mukherjee, President of the Republic of India

New Delhi, India 19th June, 2015



Pic: Kaushik Photos

*President Kikwete meeting with President Mukherjee*

**Your Excellency Mr. Pranab Mukherjee; President of the Republic of India; Madame Mukherjee; Distinguished Guests; Friends; Ladies and Gentlemen;**

Let me begin by thanking your Excellency for the generous words you have spoken about me and my dear country. I am profoundly touched by the warmth of the reception and hospitality accorded to me and my delegation by your Government and the People of

India. My visit to India provides me yet another opportunity to personally reassure you the deep commitment of the Government and the People of Tanzania to the enduring friendship and cooperation between our two countries.

**Your Excellency;**

I am very happy that our bilateral relations are growing from strength to strength each day. Since our independence in 1961, our engagement and

cooperation have grown and deepened in every field of human endeavor and every dimension of our relationship. During my tenure of office, for instance, our countries have experienced vibrant business and commercial relationship driven by different initiatives such as the Joint Trade Commission, the India Show and many others organized by both countries. To that effect, India has proved to be one of the leading trading and investment partners of Tanzania.



**Your Excellency;**

Tanzania has made remarkable socio-economic progress over the last decade. Tanzania is among 10 fastest growing economies in Africa. Our economy has been growing at an average of 7 percent for more than a decade now. As a result our GDP has tripled from 14.4 billion US \$ in 2005 to 49.2 billion US \$ in 2015 and per capita income increased from 350 US \$ in 2005 to 1,038 US \$ in 2015. These with accumulative Indian investments of 1,834 million US \$ for the period between 1990 and 2012 have contributed greatly to our achievements. We thank the government and people of India for the past and current support.

Pic: Kaushik Photos



*President Mukherjee welcoming President Kikwete and his Spouse at the Rashtrapati Bhavan*

**Your Excellency;**

Our discussions this evening have demonstrated the vast untapped potential for working together to our mutual benefit. I am pleased that we continue to see that much more needs to be done to exploit these opportunities. I am confident that, in the coming years, we shall realize this potential more fully.

**Your Excellency;**

The agreements and MoU we signed today are part of this realization. These agreements which include: (i) Loan Agreement between Exim Bank and the Government of Tanzania for LoC to the tune of 268.35 million US \$ for the extension of Lake Victoria Water Pipeline to Tabora, Igunga and Nzega, (ii) Two MoUs on cooperation in official statistics between the East African Statistical Training Centre(EASTC) and the National Statistical System Training Academy (NSSTA) AND between EASTC and Indian Agricultural Statistics Research Institute (IARI); (iii) MoU on cooperation in the field of Hydrography between the United Republic of Tanzania and the Republic of India; and (iv) MoU on cooperation in the

field of Tourism between the United Republic of Tanzania and the Republic of India. These agreements are not an end in themselves. Everything possible should be done to give substance to the content of these agreements and speedily implement them to the mutual betterment of our peoples. Consistent with the idiom of Mahatma Gandhi, we reiterate today, "the difference between what we do and what we would do would suffice to solve most of the world's problems".

**Your Excellency;**

We also appreciate the cooperation between India and African countries as evidenced through the India-Africa Forum. This is a vivid expression of India's sincere commitment to assist its African brother countries' economic growth. We deeply value this relationship which, among other things, gives us the possibility to benefit from India's exemplary determination and focus that it has emerged as world leader in issues like information technology, development of small and medium enterprises and other areas.

**Ladies and Gentlemen;**

May I conclude my remarks by reaffirming our continued desire and commitment to work closely with the Government and the people of the Republic of India to further strengthen the cordial and brotherly relations that so happily exist between us. May this year be a year in which the friendship between our two countries reaches new heights. Last but in no way the least, we would be delighted if Your Excellency would visit with us in the near future.

With these words, Excellencies, friends, ladies and gentlemen, I invite you to join me in a toast:

- To the personal good health and happiness of His Excellency President Pranab Mukherjee and Madame Mukherjee;
- To the well being, progress and prosperity of our two peoples;
- To the timeless friendship and partnership between India and Tanzania. ■

*Shukriya!*

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- Urology & Uro Surgery
- Gynaecology



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LIFE'S ON 

# “Our Relations with Tanzania and Africa will Continue to Grow” - Prime Minister of India



*Indian Prime Minister  
Mr. Narendra Modi addressing  
the Media*

Excellency President Jakaya Mrisho Kikwete, Members of the Media, I am delighted to welcome President Kikwete and his delegation to India. My Government has the pleasure of hosting him as the first Head of State from Africa on a State Visit to India.

President Kikwete's vision and leadership over the past decade have advanced political stability and economic growth in Tanzania.

He has worked for a future of peace and cooperation in Africa.

And, we deeply value his strong commitment to relations with India.

India and Tanzania are connected by Indian Ocean. Its currents have carried our centuries-old human links. It prospers through nearly 50,000 people of Indian origin in Tanzania.

We have an emotional bond of a shared history of struggle against colonialism. We have spoken in one voice for a life of equality and dignity for all people.

We have been partners in the cause of deeper cooperation among developing countries and a greater voice for them in international forums. We have shared aspirations for inclusive economic development. We have a common interest in maritime security in the Indian Ocean and a peaceful and prosperous Africa. Terrorism in our respective regions is a concern for both countries.

We have agreed to establish a Joint Working Group to strengthen our cooperation in counter terrorism. We not only have a broad range of shared interests, but also a close relationship. We are pleased to be Tanzania's largest trading partner and a longstanding development partner.

President Kikwete and I had comprehensive and productive talks today. I assured him of India's continuing commitment to relations with Tanzania.

Our trade of over 4 billion U.S. dollars is heavily in India's favour. I urged President Kikwete to open up more sectors for investments and exports. Indian investments in Tanzania exceed 3 billion U.S. dollars and cover many areas. Indian investors are ready to invest more in Tanzania that would support Tanzania's development and trade.

I offered our cooperation in the development of the potentially rich natural gas sector in Tanzania.

We discussed cooperation in the maritime sector and

ocean economy. The agreement on hydrography is an important step forward in our cooperation in this sector.

We are pleased to be a partner in the development of human resources, healthcare, agriculture, institutions and infrastructure in Tanzania. I assured President Kikwete that our development partnership will continue, as our agreements today indicate.

Tanzanian nationals in growing numbers travel to India. We have nearly 2000 Tanzanian students in India. I have informed President Kikwete that we will soon extend our e-tourist visa scheme to Tanzania.

We also discussed regional and global issues of mutual interest.

We are ready to expand cooperation in counter-terrorism and maritime security. We greatly appreciate Tanzania's support for India's candidature for a permanent seat in an expanded UN Security Council.

I briefed President Kikwete about the Third India-Africa Forum Summit to be held in October in New Delhi. For the first time, we have invited leaders of the 54 African countries. Tanzania is an important part of India-Africa partnership. President Kikwete co-chaired the first India-Africa Forum Summit in 2008. We look forward to President's participation, too.

Let me conclude by saying that our relations with Tanzania and Africa will continue to grow. It is a great pleasure to host the leader of an Indian Ocean neighbour in Delhi. ■

Thank you.



# “Being in India is Really being Home. We are Brothers and Sisters” - President of Tanzania

- I thank you Prime Minister Modi for your kind words about me and my country.
- Indeed, I feel greatly honoured to be in India for a four day State Visit. I would like to express our gratitude to President Mukherjee, Prime Minister Modi and the people of India for the warm reception and hospitality accorded to me and my delegation since our arrival in New Delhi two days ago. To us, being in India is really being home. We are brothers and sisters, only that we are separated by the Indian Ocean.
- We are privileged to convey to Your Excellency, the government and the people of India the warm greetings and best wishes of the people of Tanzania.
- The friendship and partnership which we enjoy with India is of special significance to us and we value it dearly. We are confident that our interactions with government officials and business leaders here in New Delhi will serve further to cement the partnership and friendship between Tanzania and India.
- We are grateful for your personal commitment and that of your government to see to it that the historic relationship between India and Tanzania advances to greater heights.
- We would also like to assure Your Excellency and the people of India that we, in Tanzania, are also committed to work with your government and the people of India to further enhance our mutually beneficial relationship.
- We are indeed satisfied with the discussions and the outcome of our just concluded bilateral talks. As you mentioned earlier, our talks today covered wide range of issues on bilateral, regional and international cooperation. We were satisfied with the level of our relations but underscored the need to expand and deepen those relations especially on the economic front.
- We have noted that while investment

Pic: Kaushik Photos



*President of Kikwete and the Prime Minister Modi shaking hands after their joint Press Conference*

- and trade is on the increase, there is a room to do better. Trade volume between our two countries has reached about 4 billion US \$ in 2014 and investment volume is in the order of 3 billion US \$.
- We have also agreed to continue with exchange of visits at the highest level as one of the ways of cementing further our relations. In this regard, I have extended an invitation to Prime Minister Modi to come to Tanzania at a later date for official visit.
- After the conclusion of our meeting we have witnessed the exchange of 6 SIGNED documents including:
  - 1) MoU on Cooperation in the field of Tourism,
  - 2) Loan Agreement between the Exim Bank and the Government of Tanzania on LoC for **268.35 million US \$** for the extension of Lake Victoria pipeline project,
  - 3) MoU between the East African Statistical Training Centre (EASTC) in Tanzania and the National Statistical System Training Academy (NSSTA) of India,
  - 4) MoU between EASTC and the Indian Council of Agricultural Research (ICAR) through its Indian Agricultural Statistics Research Institute (IARI).
  - 5) MoU for Cooperation in the field of Hydrography between Tanzania and India; and; Protocol of exchange of Hydrographic data.
  - 6) Agreement between WAPCOS and the Government of Tanzania for preparation of Detailed Project Report (DPR) for Lake Victoria Pipeline Project.
- I also used the opportunity to thank the Indian government and people for the invaluable support extended to our country over the years. As I finish my term of office in October this year, I have assured the government and the people of India about continuity of our foreign policy as far as relationship with India is concerned. ■

With these few words, I say thank you!

# “Tanzania is the 7th Out of 10 Fastest Growing Economies in Africa”- President of Tanzania

Keynote Address by H.E. Jakaya Mrisho Kikwete, President of Tanzania, at  
the India - Tanzania Business and Investment Forum

NEW DELHI, INDIA, 18TH JUNE 2015



*Honourable Dr. Abdallah Kigoda, Minister for Trade and Industry;  
Honourable Ministers;  
Honourable Mr. Mohanbai Kalyanjibai Kundariya, Minister of State for Agriculture, Government of India;  
Mr. Sidharth Birla, Former President of FCCI and Chairman of this Session;  
Mr. Ambuj Chaturverdi, Chairman of India-Africa Business Promotion Council (ASSOCHAM);*

*Ms. Julieth Kairuki, Executive Director of Tanzania Investment Centre;*

**Members of the Business Community;**

*Ladies and Gentlemen;*

It gives me pleasure to officiate the first Tanzania -India Business Forum. Indeed, it comes as a surprise to me that this is actually a first forum. I thank you for making it happen since it was long overdue. I see in

this forum an opportunity to structure our business relations particularly between our private sector for better coordination and facilitation. This Forum today, therefore, speaks volume on our desire to take our business relations to the next level.

I am visiting India for the State Visit at the invitation of His Excellency, President Pranab Mukherjee. Tanzania and India are traditional friends since our independence in 1961. We see eye to eye and cooperate in many areas, at regional and international levels. The exchange of visits between the leaders has been cementing further our relations, and gives impetus to our government to government relations.

The relationship between India and Tanzania goes beyond our governments. Indians have been part of our history. We have a sizeable Tanzanians of Indian origin in Tanzania. Indian cuisine, architecture and even language have had an influence to our culture and Swahili language. This explains the foundation of our relations, and it is not a surprise that Tanzanians of Indian origin have been flourishing in both business and politics back home. Indians are not strangers to us, they are simply one of us



and among us. This makes it comfortable to do business with India.

#### **State of Tanzania Economy** *Ladies and Gentlemen;*

Tanzania is the 7th out of 10 fastest growing economies in Africa. It enjoys the average growth of 7 percent for the past decade with the GDP estimated

\$. In pursuit of our vision we have divided it into Three Five Years Development Plans. The First Plan for 2011-2015 that we are implementing focuses on unleashing the potential for growth with emphasis on infrastructure development to address bottle necks in human capital, transport infrastructure and energy. We have covered a lot of ground in

#### **Current Status of Indian Investment in Tanzania.** *Ladies and Gentlemen;*

Our country has, in recent years, witnessed a phenomenal increase in the flow of FDIs from India. Investment projects and value of those investments have been on the increase. For example, FDI inflows from India between 2007 and March 2015 were 1,441.17



*President Kikwete addressing the India Tanzania Business Forum*

at 49.2 billion US \$ in 2015 from 14.14 billion US \$ in 2005. With the capital income of 1,038 US \$, Tanzania is set to graduate from a Least Developing Country to a Lower Middle Income country in not so long.

At the moment, the country is implementing its Development Vision 2025, with the aim of becoming Middle Income Country in 2025, with per capital income of at least 3,000 US

this one. We are now preparing for the second and more exciting phase, that of industrialization to add value to our agricultural products and natural resources. This will take place between 2016 and 2020. The last Five Year Plan will focus on consolidating the gains by building our competitiveness to make our economy compete confidently in world trade. Therefore, my visit to India is taking place at the very right time.

million US \$. Indian companies are amongst the top ten investors, in terms of value of investments, in Tanzania. In the same period, Tanzania Investment Centre had registered 309 Indian projects worth more than 1,441.17 million US \$. These investments are scheduled to create about 32,229 jobs once all are fully operational. Large inflows were recorded in the manufacturing sector which accounted for 146 out of the 309 projects registered.



*President Kikwete in a group photo with the Participants of the Breakfast Roundtable*

India is also one of Tanzania's largest trade partners. We have witnessed a phenomenal increase in Indian's export trade to Tanzania for the past five years. Indian's export trade to Tanzania increased from US\$ 895.01 million in 2010 to 2,467.14 million US \$ in 2014, while the Tanzania's exports to India also increased from 226.19 million US \$ in 2010 to 1,293.00 million US \$ in 2014. We all agree that these numbers are small given the size of your economy. India can buy more from Tanzania, and Tanzania can sell more to India. As a fast developing economy, with such an immense potential, you will agree with me that Tanzania can offer India a lot of investment opportunity.

#### **Investment Environment in Tanzania**

##### *Ladies and Gentlemen;*

I understand that, some of you

are already involved in various businesses in Tanzania. For new comers, I am keen to tell you what Tanzania has to offer and why you should choose Tanzania as the destination for trade and investment.

There are eight key attributes which make Tanzania an investment destination of choice for you. First, India and Tanzania have enjoyed warm and friendly bilateral relations for half a century now. Surely, this presents the confidence and assurance that your investments will operate in a favourable and friendly environment. Second, Tanzania pursues sound economic policies which have engendered strong macro-economic performance and stability for over two decades now.

Third, Tanzania is a peaceful and stable country which makes your investment free from political risk. Fourth, Tanzania has a friendly

business environment underwritten by good investment policy and legislation. I have come with me, the right people to give you first hand information about our investment environment and guide you through.

Fifth, Tanzania's geographical position makes her a natural regional business hub. Tanzania borders 8 countries, 6 out of which namely Rwanda, Burundi, Uganda, Malawi, Zambia and Eastern part of the Democratic Republic of Congo, use the Dar es Salaam port and Tanzania's railways and roads for their overseas freight. This presents ample opportunities for investment in infrastructure development, trade, transport and logistics.

Sixth, Tanzania provides a sizeable market of 48 million people. We are members of two regional economic groupings, namely the East African Community (EAC) and the Southern African Development Community (SADC), with market access of close to 400 million people for investors.



Seventh, is the availability of semi skilled and skilled labour force. As a developing country, Tanzania's population of about 48 million people is predominantly young, which is a pool of labour seeking for jobs.

Eighth and last is the fact that Tanzania, offers plenty of investment opportunities. They include oil and gas, mining, agribusiness, infrastructure development, manufacturing, health care, tourism, housing, ICT and other services. So far among all TIC registered projects, 31 percent are in manufacturing, 25 percent in tourism, 14 percent real estate and 30 percent are in other sectors including oil and gas exploration.

### **Way Forward** **Ladies and Gentlemen;**

Tanzania and India enjoy number of preferential trade and investment regimes. I have in mind the Indian Duty Free Tariff Preference (DFTP) scheme; a Revised Double Taxation Avoidance Agreement; and in the meantime we are working on finalization of the Bilateral Investment Promotion and Protection Agreement (BIPPA). All these together make our trade relations special. I urge you to seize this opportunity presented by these legal environments.

Tanzania presents abundant investment opportunities in agriculture, mining, tourism, manufacturing, fishing, ICT, and infrastructure development. We welcome you to invest in these high pay areas where you are guaranteed quick returns on your investments. I would like also to invite Indian investors to come and invest in health and education services. Everyone knows that India is the developing region in healthcare services. Medical treatments in India are the lowest in Asia regions and the technologies in hospitals are most up-to-date and advanced. Most Tanzanians have been coming to India for medical tourism. We welcome investments in this area.

Photo by Kamal Group



*President receiving Thank You Memento from the Kamal Group CMD Mr. Gagan Gupta during the India Tanzania Business Forum*

Those interested in investing in the manufacturing business in Tanzania can take advantage of the opportunities which exist in the various Export Processing Zones (EPZ) and the Special Economic Zones (SEZ) which we have set up to promote and facilitate industrial development and export of manufactured goods. We are reluctant to continue to be an exporter of raw materials. Instead we want to add value to our primary products. In doing so, we will foster the development of industries, the expansion of the manufacturing sector and create more jobs.

### **Conclusion** **Ladies and Gentlemen;**

In conclusion, I would like to emphasize that Tanzania has many investment and trade opportunities, and conducive environment for Indian companies to achieve significant returns on their investment. This is a statement of fact. The statistics I gave you rhymes the same. I am

glad that some Indian companies have already seen opportunities and are already doing business with us. The presence of Indian household names like TATA, Ashok Leyland and Bharti Airtel among many is itself a sign of confidence of Indian investors in Tanzania. I expect more companies to come and join. I am sure, working together with the Indian business community, we can increase significantly the size of investment and the volume of trade.

I therefore invite you to consider Tanzania as an ideal destination for investment and trade.

Furthermore, I would like to recommend that this forum be held regularly and on rotational basis in both our countries.

I thank you again for having me here and I thank you for your kind attention!

Come one, Come all.

Thank you very much, Asanteni sana. ■



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# “Phenomenal Increase in the Flow of FDIs from India” – President of Tanzania

Remarks by H.E. Jakaya Mrisho Kikwete, President of Tanzania, During the Meeting with Indian Investors Organized by Kamal Group

NEW DELHI, INDIA – 20TH JUNE 2015



Photo by Kamal Group

*President Kikwete with some Indian Investors*

- I thank you Mr. Gupta for your kind invitation and organization of this event. It is always my pleasure to meet with Indian Business Community.
- I am visiting India for the State Visit at the invitation of His Excellency, President Pranab Mukherjee. Tanzania and

India are traditional friends since our independence in 1961.

- The relationship between India and Tanzania goes beyond our governments. Indians have been part of our history. We have a sizeable Tanzanians of Indian origin in Tanzania. Indians are

not strangers to us, they are simply one of us and among us. This makes it comfortable to do business with India.

## **State of Tanzania Economy**

- Tanzania is the 7th out of 10 fastest growing economies in Africa. It enjoys the average growth of 7 percent for the



past decade with the GDP estimated at 49.2 billion US \$ in 2015 from 14.14 billion US \$ in 2005. With the capital income of 1,038 US \$, Tanzania is set to graduate from a Least Developing Country to a Lower Middle Income country in not so long.

### Current Status of Indian Investment in Tanzania

- Our country has, in recent years, witnessed a phenomenal increase in the flow of FDIs from India. Investment projects and value of those investments have been on the increase. For example, FDI inflows from India between 2007 and March 2015 which were registered by Tanzania Investment Centre were 1,441.17 million US \$. Large inflows were recorded in the manufacturing sector which accounted for 146 out of the 309 projects registered.
- Indian companies are amongst the top ten investors, in terms of value of investments, in Tanzania. These include Indian household names like TATA, Ashok Leyland and Bharti Airtel among others.
- India is also one of Tanzania's largest trade partners. We have witnessed a phenomenal increase

Photo by Kamal Group



*President Kikwete displaying an Invitation letter for him to attend ELCRAMA 2016 issued by the Ministry of Energy*

- in Indian's export trade to Tanzania for the past five years. Indian's export trade to Tanzania increased from US\$ 895.01 million in 2010 to 2,467.14 million US \$ in 2014, while the Tanzania's exports to India also increased from 226.19 million US \$ in 2010 to 1,293.00 million US \$ in 2014.
- We all agree that these numbers are small given the size of your economy. India can buy more from

Tanzania, and Tanzania can sell more to India. As a fast developing economy, with such an immense potential, you will agree with me that Tanzania can offer India a lot of investment opportunity.

- I understand that, Kamal Group has an interest in Tanzania. They can stand as a testimony and a witness of the business relationship and opportunities that are available. For new comers, I am keen to tell you what Tanzania has to offer and

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Photo by Kamal Group

*President Kikwete talking with some Investors*

why you should choose Tanzania as the destination for trade and investment.

- There are eight key attributes which make Tanzania an investment destination of choice for you. First, India and Tanzania have enjoyed warm and friendly bilateral relations for half a century now. Surely, this presents the confidence and assurance that your investments will operate in a favourable and friendly environment.
- Second, Tanzania pursues sound economic policies which have engendered strong macro-economic performance and stability for over two decades now.
- Third, Tanzania is a peaceful and stable country which makes your investment free from political risk.
- Fourth, Tanzania has a friendly business environment

underwritten by good investment policy and legislation. I have come with me, the right people to give you first hand information about our investment environment and guide you through.

- Fifth, Tanzania's geographical position makes her a natural regional business hub. Tanzania borders 8 countries, 6 out of which namely Rwanda, Burundi, Uganda, Malawi, Zambia and Eastern part of the Democratic Republic of Congo, use the Dar es Salaam port and Tanzania's railways and roads for their overseas freight. This presents ample opportunities for investment in infrastructure development, trade, transport and logistics.
- Sixth, Tanzania provides a sizeable market of 48 million people. We are members

of two regional economic groupings, namely the East African Community (EAC) and the Southern African Development Community (SADC), with market access of close to 400 million people for investors.

- Seventh, is the availability of semi skilled and skilled labour force. As a developing country, Tanzania's population of about 48 million people is predominantly young, which is a pool of labour seeking for jobs.
- Eighth and last is the fact that Tanzania, offers plenty of investment opportunities. They include oil and gas, mining, agribusiness, infrastructure development, manufacturing, health care, tourism, housing, ICT and other services. So far among all TIC registered projects, 31 percent are in



for medical tourism. We welcome investments in this area.

- Those interested in investing in the manufacturing business in Tanzania can take advantage of the opportunities which exist in the various Export Processing Zones (EPZ) and the Special Economic Zones (SEZ) including the Bagamoyo Kamal Industrial Park. These are set up to promote and facilitate industrial development and export of manufactured goods. We are reluctant to continue to be an exporter of raw materials. Instead we want to add value to our primary products. In doing so, we will foster the development of industries, the expansion of the manufacturing sector and create more jobs.

Photo by Kamal Group

*President Kikwete receiving Flower Bouquet from the Kamal Group CMD Mr. Gagan Gupta*

manufacturing, 25 percent in tourism, 14 percent real estate and 30 percent are in other sectors including oil and gas exploration.

#### Way Forward

- Tanzania and India enjoy a number of preferential trade and investment regimes. I have in mind the Indian Duty Free Tariff Preference (DFTP) scheme; a Revised Double Taxation Avoidance Agreement; and in the meantime we are working
- on finalization of the Bilateral Investment Promotion and Protection Agreement (BIPPA). All these together make our trade relations special. I urge you to seize this opportunity presented by these legal environments.
- Everyone knows that India is the developing region in healthcare services. Medical treatments in India are the lowest in Asia regions and the technologies in hospitals are most up-to-date and advanced. Most Tanzanians have been coming to India

#### Conclusion

- In conclusion, I would like to emphasize that Tanzania has many investment and trade opportunities, and conducive environment for Indian companies to achieve significant returns on their investment. I therefore invite you to consider Tanzania as an ideal destination for investment and trade. Come one, Come all. ■

*Thank you very much,  
Asanteni sana.*

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# Panoramic View - State Visit 2015



Pic: Kaushik Photos

*Panoram - From Left - Prime Minister of India Mr. Narendra Modi, President of Tanzania Dr. Jakaya Mrisho Kikwete, President of India Mr. Pranab Mukherjee and Mama Salma Kikwete*



Pic: Kapoor Photographers

*Panorama - President Kikwete greeting Indian Government Officials*



Pic: Kapoor Photographers

*Panorama - President Kikwete and Prime Minister Modi walk along the corridor*



Pic: Kapoor Photographers

*Pamorama - President Kikwete's meeting with Mrs. Sushama Swaraj, Indian Minister of External Affairs*



Pic: Kaushik Photos

*Panorama - From left - Prime Minister Mr. Narendra Modi, President of Tanzania Dr. Jakaya Mrisho Kikwete, President of India Mr. Pranab Mukherjee and Mama Salma Kikwete*



Pic: Kaushik Photos

*Panorama - Tanzania Delegates chatting*



# Panoramic View - State Visit 2015



*Panorama - Tanzanian Girls Students in India in a group photo with the First Lady Mama Salma Kikwete*



*Panorama - Girls Students with President Kikwete*



*Panorama - President Kikwete with the Holy See Representative in India Father Mbena*



*Panorama - President Kikwete and the High Commissioner Eng. Kijazi*



*Panorama - Mission Officials in a group photo with President and his high level Delegation*



*Panorama - Delegates listening to the Briefing by the High Commissioner*



# Panoramic View - State Visit 2015



*NSIC CEO presenting a Taj Mahal Statue to President Kikwete*



*Panorama - President Kikwete tour around the NSIC Incubation Centre*



*Panorama - President Kikwete tour around the NSIC Incubation Centre*



*Panorama - High Commissioner Kijazi escorting President and First Lady to the Conference Hall*



*Panorama - High Commissioner Eng. John Kijazi handing over a Souvenir to President Kikwete*



*Panorama - President Kikwete addressing Tanzanians*



# Panoramic View - State Visit 2015

Pic: Kapoor Photographers



*Panorama - President Kikwete receiving the statue of Mahatma Gandhi*

Pic: Kaushik Photos



*Panorama - President Kikwete meeting with Tanzanians*

Pic: Kaushik Photos



*Panorama - Deputy Minister of Foreign Affairs Dr. Mahadhi and Tanzania High Commissioner to India H.E. Eng. Kijazi*

Pic: Kaushik Photos



*Panorama - President Kikwete receiving flower bouquets from Tanzanian Children living in India on arrival at Taj Palace Hotel*

Pic: Kaushik Photos



*Panorama - Deputy Minister of Foreign Affairs Dr. Mahadhi and Tanzania High Commissioner Official Badriya*



*Panorama - President in a Group Photo at New Holland Tractors*



# Panoramic View - State Visit 2015



Pic: Kaushik Photos

*Panorama - First Lady -Mama Salma Kikwete greeting Tanzanians during their meeting with the President*



Pic: Kaushik Photos

*Panorama - Ambassador Kijazi with Father Mbena - Representative from the Holy See Mission in India*



Pic: Kaushik Photos

*Panorama - Children pose in a group photo with President Kikwete and Mama Salma Kikwete*



Pic: Kaushik Photos

*Panorama - Tanzanians at the meeting with President Kikwete*



Pic: Kapoor Photographers

*Panorama - Delegates exchange views before the Briefing meeting*



Pic: Kaushik Photos

*Panorama - Tanzanians at the meeting with President Kikwete*



# Panoramic View - State Visit 2015



*Panorama - Tanzanians at the meeting with President Kikwete*



*Panorama - Tanzanians at the meeting with President Kikwete*



*Panorama - Tanzanians at the meeting with President Kikwete*



*Panorama - Tanzanians at the meeting with President Kikwete*



*Panorama - Tanzanians at the meeting with President Kikwete*



*Panorama - Tanzanians at the meeting with President Kikwete*

## Visit to India by Tanzania Minister of Water

**T**anzania Minister of Water, Hon. Prof. Jumanne A. Maghembe visited the Republic of India from 15th to 21st July 2014. He was accompanied by Hon. Fatma Mwassa, the Regional Commissioner for Tabora Region and the following Officials from the Ministry of Water: Eng.

drafting a new constitution for Tanzania and about priorities and achievements of the Water Sector Development Programme in Tanzania. He expressed hopes that the currently on-going water projects financed through the India Line of Credit will be accomplished successfully as

her office on 16th July, 2014. The two Ministers agreed on the importance of cementing the cooperation between the two countries, especially in the area of water resources conservation, water resources management and development plans, water resources data management and



*India Minister of Water Hon. Ms. Uma Bharti talking to Tanzania Minister of Water Hon. Prof. Jumanne Maghembe*

Mbogo Futakamba, the Deputy Permanent Secretary; Mr. Joseph G. Kakunda, the Director of Programme Coordination; Eng. Dr. Justus Rwetabula, the Director of Urban Water Supply; and Ms. Ziada Msangi, the Director of Procurement Management. The delegation arrived in New Delhi on 15th July 2014.

### **A Meeting at Tanzania High Commission**

In the meeting held at the Tanzania High Commission on 15th July, 2014, the Hon. Minister briefed the High Commission Officials on the progress made so far towards

planned. He urged the Embassy to continue making follow ups on the new projects requests for funding, especially the project that will draw water from Shinyanga [Kahama/Shinyanga water project] to Tabora, Igunga and Nzega towns, worth 268.35 Million US \$.

### **Meeting with the Minister of Water Resources of the Republic of India**

Hon. Ms. Uma Bharti, the Minister of Water Resources, River Development and Ganga Rejuvenation Government of India, welcomed Tanzania delegation in

exchange programmes between the Water Resources Institute of Tanzania and Indian Professional Experts. They agreed to prepare an MoU that will be the basis for Technical Cooperation. The Tanzania Minister of Water expressed gratitude to the Hon. Minister of Water Resources of India for accepting his courtesy call and invited her to visit Tanzania. He presented a brief summary on the Tanzania Water Sector Development Programme achievements and challenges and hailed the collaboration between his Ministry and WAPCOS [Water and Power Consultancy Services] in the area of preparation of



feasibility studies for Tabora, Igunga and Nzega Water Project; designs of Chalinze Water Project phase III; Dar es Salaam distribution network and supervision works of Upper Ruvu Water Treatment Plant and Trunk main to Kimara. Other Indian Officials at this meeting included Mr. Alok Rawat, Secretary – Water Resources, Government of India; Mr. Sumir Verma, Private Secretary to the Honorable Minister; Mr. R.K. Gupta, Chairman and Managing Director, WAPCOS and Mr. Sujay Kumar, Ministry of External Affairs, Government of India.

### Meeting at WAPCOS Headquarters

The Hon. Minister chaired the meeting held on 16th July 2014 at WAPCOS Offices. The WAPCOS delegation was led by Mr. R.K. Gupta, Chairman and Managing Director [CMD]. Others included Mr. R.K. Agrawal, General Manager [GM – Infrastructure]; Mr. D.V.S.N. Raju, General Manager [GM – Power]; Mr. Subhash Goyal, Project Director; Mrs. Pooja Kapoor, Head [Business Development]; Mr. M.A. Khan, Dy. Chief [Systems]; Mr. Deepak Lakhanpal, Dy. Chief Engineer; Mr. Rajat Jain, Senior Engineer; and Mr. Hiteshray Vyas, Engineer. WAPCOS and the project contractors made presentations on the progress of ongoing project for Augmentation of Water Supply Scheme for Dar Es Salaam and Chalinze. The Hon. Minister asked the Consultant and Contractors to increase the speed of implementing the projects. Otherwise the Hon. Minister commended WAPCOS for their professionalism in the Consultancy works assigned to them in Tanzania and other African Countries. The Hon. Minister promised to engage further WAPCOS in more Projects. The CMD assured the Hon. Minister that the experts and manpower engaged in the field are highly experienced; but WAPCOS will deploy more experts to meet the project objectives and challenges.

### Meeting with Mr. Sriram P. Subramaniam, Regional Head, Exim Bank New Delhi

In a meeting with the Hon. Minister on 17th July, 2014, Mr. Subramaniam briefed the Hon. Minister on the Indian Line of Credit procedures for disbursing the approved funds to pay contractors and consultants. He clarified that there are no cumbersome procedures and the Bank has been efficient in facilitating the approved payments. He promised that as long as the client follows all procedures for approval of payments, the bank will facilitate payments in time without delays. To further ease facilitation of payments for Africa region, He informed the Hon. Minister that Exim Bank has a Regional Office in Addis Ababa Ethiopia.

### Meeting with Oversees Infrastructure Alliance India Pvt Ltd and other Organisations representatives:

The Hon. Minister held a meeting with the high level management of the Oversees Infrastructure Alliance [OIA] India Pty Ltd who made a presentation on their Company Profile and Projects, including progress status of the Lindi Water Supply Project. The Hon. Minister advised the OIA to source Project materials from Tanzania. Only if the required materials are not available in Tanzania, then they can import from India. The Hon. Minister promised to visit the Lindi Water Project in December, 2014.

The host of the event was H.E. Ambassador V.B. Soni, the Chairman of Overseas Infrastructure Alliance [India] Pvt Ltd, which implements mega infrastructure projects in Africa. Other dignitaries in presence to this meeting included:

- i) H.E. Ambassador Rajiv K.

- ii) Bhatia, Director General, Indian Council of World Affairs [ICWA].
- ii) Dr. Bindeshwar Pathak, the founder of the Sulabh movement and 2009 Stockholm Water Prize Laureate. The Sulabh Movement promotes human rights, environmental sanitation, non-conventional sources of energy, waste management and social reforms through education.
- iii) Mr. Yogaish C. Jain, the General Manager of the Indian Overseas Bank (OIB); a major bank based in Chennai [Madras], with about 3350 domestic branches, 3 extension counters and six branches overseas. With the net annual profit of Rs 10501 million [2012], the OIB is amongst biggest private sector financing windows, which benefits a variety of socio economic development projects.
- iv) Mr. A.B. Pandya, Chairman, Central Water Commission, which is a premier Technical Organization of India in the field of Water Resources and is presently functioning as an attached office of the Ministry of Water Resources, Government of India.
- v) Mr. Pranjal Sharma, a renowned media expert who is a member of the India-Africa Editors' Forum, and is also a founding member of Broadcast Editors' Association and Fellow of European think-tank Salzburg Global Seminar.
- vi) Mr. B.K. Makhija, a Fellow with vast knowledge in Railways Infrastructure and its operations, urban infrastructure, marketing management, procurement, construction and project management of projects, quality assurance, delivery of consultancy services in India and overseas and human resource development.

The discussion also covered areas like water conservation issues, collaboration in the area of training, upgrading of Water Master Plans and Sustainability of data and information sharing.

# Tanzania Participates in India Economic Summit – 2014

The World Economic Forum (WEF) in partnership with the Confederation of Indian Industry (CII) hosted the India Economic Summit in New Delhi from 4th November to 6th November, 2014. The Summit was held under the theme “Redefining Public - Private Cooperation for a New Beginning”.



*Tanzania Minister of Industry and Trade Dr. Abdallah Kigoda*

Tanzania was represented at the Summit by the Minister of Industry and Trade, Hon. Dr. Abdallah Kigoda.

The Summit brought together more than 700 high level Leaders from Government, Civil Society, Academia and Business from 45



*Participants of the India Economic Summit 2014*

Countries. The participants to the Summit collectively explored how to shape policies for inclusive growth.

The Summit explored key issues of National and Regional importance under three Sub-themes;

- Boosting Global Competitiveness,
- Launching a Domestic Systems Reset,
- Scaling Local and Social Innovation.

The main focus areas of the Summit were Inclusive Growth, Competitiveness, Health and Infrastructure. Participants examined how India's competitiveness can be enhanced through regulatory reform, discussed new models of Public-Private Partnership and

examined ways to attract Private Capital for the much needed Infrastructure Projects – both from within the country and from India's Diaspora.

Through innovative session formats, participants examined how sustainable and equitable growth can be achieved. They also debated the efficacy of new strategies to tackle corruption, address gender-based violence, how to finance Infrastructure Programs etc.

The frank discussions during the Summit, which was attended by diverse Stakeholders from different Sectors, made it clear that the Stakeholders are prepared to take bold decisions and work together to solve some of the most persistent Social and Economic Challenges. ■



# Singapore's Efforts to Economically Engage Tanzania

## A report on the visit to Tanzania by the Singapore Senior Minister of State for Foreign Affairs and Home Affairs

**T**he Singapore Senior Minister of State for Home and Foreign Affairs, Hon. Masagos Zulkifli, paid an official visit to Tanzania from 4th June to 9th June 2014. The visit was part of Singapore's efforts to engage more economically with Tanzania. Hon. Masagos had the opportunity to meet various Government and Political Leaders and discussed with them ways of expanding cooperation between the two Countries. He also called on the President of the United Republic of Tanzania, H.E. Dr. Jakaya Mrisho Kikwete.

Hon. Minister Masagos was accompanied by the Singapore's Non-Resident High Commissioner to Kenya (Amb. Yatiman Yusof); the Honorary Consul of Tanzania to Singapore (Mr. S.S. Teo); Singapore Ministry of Foreign Affairs Officials; Representatives from International Enterprise Singapore (IES), Port of Singapore Authority (PSA) International, Singapore Cooperation Enterprise (SCE) and Pavillion Energy Company.

He was also accompanied by a 25-people business delegation representing 18 Singaporean Companies (led by the Singapore Business Federation) who attended the Tanzania-Singapore Business Seminar aimed at exploring the Trade and Investment opportunities in Tanzania. The Singaporean Companies were from various Sectors including Shipping, Logistics, Ports, Water Solutions, ICT, Consumer Electronics, General Trading, Construction Equipment and Conference Services. A total of 70 Local Businessmen from Tanzania attended the Seminar as well. The Business Seminar which was organised by the



*Singapore Senior Minister of State for Foreign Affairs and Home Affairs Presenting a Souvenir to President Kikwete*

Singapore Business Federation (SBF) was held on 5th June, 2014 and Hon. Minister Masagos delivered a keynote address at the Business Seminar. The business delegation from Singapore also conducted a familiarisation site visit to Bagamoyo where a new deep water Port is planned.

Hon. Minister Masagos visit program to Tanzania involved the following activities:

- On 4th June, 2014 he arrived in Dar-es-Salaam and was received by the Tanzania Deputy Minister for Foreign Affairs and International Cooperation (Hon. Dr. Mahadhi J. Maalim), Tanzania High Commissioner to Singapore (Ambassador Eng. John W.H. Kijazi) and other Officials from the Ministry of Foreign Affairs and International Cooperation of Tanzania.
- On 5th June, 2014 he held meetings with the Deputy Minister for Foreign Affairs and International Cooperation (Hon. Dr. Mahadhi J. Maalim), the Minister for Transport (Hon. Dr. Harrison Mwakyembe), the Permanent Secretary in the Ministry of Energy and Minerals (Mr. Eliakim Maswi) and the Executive Director of Tanzania Investment Centre (Ms. Juliet Kairuki) in that order at their respective offices. In the evening, the Tanzania Deputy Minister for Foreign Affairs and International Cooperation hosted a cocktails reception for Hon. Minister Masagos.
- On 6th June, 2014 he held meetings with the Regional Commissioner of Mtwara Region (Col. Joseph Simbakalia) and the Minister for Water (Prof. Jumanne Maghembe). He also called on the President of Tanzania HE Jakaya Mrisho Kikwete.

- On 7th to 9th June 2014 Hon. Minister Masagos visited Arusha City and Serengeti National Park.

Some of the key results of the visit are as follows:

***(i) Tanzania - Singapore Relations:***

Both Hon. Masagos Zulkifli and Hon. Dr. Mahadhi J. Maalim reaffirmed the warm relations between Tanzania and Singapore and welcomed the expanding economic ties between the countries, in particular the US \$ 1.28 Billion investment by Temasek subsidiary company (Pavilion Energy Company) in Tanzania's gas sector.

Further, Hon. Masagos offered to share Singapore's experience with the Tanzanian Government in areas such as Vocational Training, Water Management, Urban Planning, Port Management, Education and Civil Aviation.

***(ii) Improvement of Dsm Port Efficiency-Implementation Agreement between Tanzania Ports Authority (TPA) and Port of Singapore Authority (PSA):***

While at the offices of the Tanzania Ministry of Transport, Hon. Minister Mwakyembe promised Hon. Minister Masagos that following the completion of the recent Study carried out by PSA on the Port of Dar-es-Salaam, his Ministry would complete the review process and make final decisions on the recommendations of the Study Report as prepared by PSA and thus pave way for signing of the Implementation Agreement between TPA and PSA.

***(iii) Civil Aviation Sector-Possibility of Kenya Authorities giving Landing Permit to Singapore Airlines in Nairobi:***

During the visit of Hon. Minister Masagos, he had requested the Govt. of Tanzania to assist/intervene by talking to the Govt. of Kenya in order to convince them to give Landing Permit (in Nairobi) to Singapore Airlines which is planning to have its flights coming to Tanzania. This request was shared by Hon. Minister Masagos with HE President Kikwete,

Hon. Minister Mwakyembe and Hon. Deputy Minister Dr. Mahadhi. The Tanzanian side promised to pursue this matter with Kenya Government.

***(iv) Enhancing Conducive Business Environment:***

Negotiations on the Draft Double Taxation Avoidance Agreement (DTAA) as submitted to Tanzania by Singapore AND Negotiations on the Bilateral Investment Promotion and Protection Agreement (BIPPA) as submitted to Singapore by Tanzania: It was discussed (between Hon. Masagos and Hon. Dr. Mahadhi) that the negotiation process should be speeded up.

***(v) Energy Sector:***

Hon. Minister Masagos reiterated to the Permanent Secretary (PS) of the Ministry of Energy and Minerals the interest and commitment of Singaporean Companies to participate in investing in the Energy and Minerals sectors of Tanzania. The PS gave assurances to Hon. Masagos that Pavilion Energy Company (a Singaporean Company already investing in the Tanzania Gas Sector) will enjoy full support of the Government of Tanzania in their Investment. He applauded the concept of "Corporate Social Responsibility" to the Project area Community as planned by Pavilion Energy Company. The PS further informed Hon. Masagos that Tanzania Petroleum Development Corporation (TPDC) is looking for a strategic partner to work with in the Gas & Oil exploration and production, hence Singaporean Companies are welcome to participate in the bidding process of the same.

***(vi) Call on HE the President:***

Hon. Masagos briefed HE the President about his interaction with the various Tanzanian Public and Private Sector Organisations

during his two days visit and expressed his profound satisfaction with the results of his entire visit to Tanzania. He assured HE the President that Singapore is committed to bringing more Investments and Skills to Tanzania. HE the President expressed his desire of seeing more Business and Cooperation Programs put into action much faster between the two countries. The President also emphasized on the need for Singapore Companies to focus more on "Value Addition" of Tanzanian products within the Country rather than exporting raw/unprocessed products.

Further, during talks with HE the President of Tanzania, Pavilion Energy Company reiterated their pledge to include a package of "Corporate Social Responsibility" in the Gas Project which they are going to undertake in Blocks 1, 3, and 4 in Mtwara. Under the package, activities to be covered will include Low Cost Housing, Vocational Training and Job Creation for the Local Community. HE President Kikwete requested Pavilion Energy Company to consider as well supporting the institute of Technical Education (ITE) of Singapore in Developing curricula for the existing Tanzanian VETA Colleges.

***(vii) Expertise from Singapore for developing Special Economic Zones:***

During discussions with Hon. Mahadhi, a request was lodged by Hon. Mahadhi to Hon. Masagos for Singapore to consider sponsoring a retired Singaporean Expert (Dr. Tony Goh) to work with the Govt. of Tanzania by providing his expert advice to the Government of Tanzania in the ongoing negotiations with "China Merchant Holding International" company for the Development of "Bagamoyo Special Economic Zone". Hon. Masagos promised that the Government of Singapore will consider the request.

***(viii) Invitation to Mtwara Regional Commissioner to visit Singapore:***



During his discussions with the Regional Commissioner of Mtwara, Hon. Minister Masagos extended an invitation to Mtwara Regional Commissioner and his experts to visit Singapore in order to get exposure from the Singapore experience on how to address Infrastructure, Logistics, Urban Planning and Housing issues in view of the anticipated growth of Mtwara Township following the development/growth of the Gas Industry.

**(viii) Invitation to Ms HYFLUX Company to visit Tanzania:**

The Minister for Water Hon. Prof. Jumanne Maghembe extended an invitation to Ms HYFLUX Company (from Singapore) to visit Tanzania in order to study the Water Distribution System and Water Losses situation in the Dsm City. The invitation was extended during the visit of Hon. Minister Masagos to the Ministry of Water.

**(ix) Tanzania Investment Centre:**

While at the Tanzania Investment Centre (TIC) Offices, Hon. Masagos was briefed by M/s Juliet Kairuki, the TIC Executive Director, on the initiatives taken by TIC to improve its procedures and minimise the unnecessary bureaucracy in handling Investors matters. The Executive Director explained that TIC has now opened an on-line window for an interactive Guide to Investors. She further informed that now there is only a single form for all Registrations required to be done by Investors, thus reducing the Registration steps from the initial 20 to 2 steps only. Hon. Masagos commended TIC for these initiatives and he observed that they will encourage and attract more Investors to Tanzania. He further requested the TIC Executive Director to attend and make a presentation (in order to make an Investment Destination case for Tanzania) at the Africa-Singapore Business Forum scheduled for 27th-28th August in Singapore.

Hon. Minister Masagos also remarked that Singapore intends to appoint a non-Resident Ambassador to Tanzania

before the end of this year in order to enhance further the Diplomatic and Economic Cooperation between the two countries.

**(x) Cooperation between Tanzania and Singapore Institutions:**

It was jointly agreed that Tanzania and Singapore should continue to encourage and strengthen continuation of the contacts and exchanges which already exist between some of the related Tanzanian and Singaporean organisations in order to achieve the expected Cooperation objectives. Such organisations which are already cooperating are:

- VETA (Tanzania)/ITE (Singapore). Already in December, 2013 a team of experts from Singapore Institute of Technical Education (ITE) visited VETA Colleges in Dsm, Lindi and Morogoro after which they recommended to VETA to establish Mechatronics, Oil and Gas Courses. ITE has expressed its readiness to assist VETA in this respect.
- Tanzania Investment Centre (Tanzania)/International Enterprises (Singapore) are already cooperating in the promotion of Business Opportunities.
- National Housing Corporation (Tanzania)/SURBANA (Singapore) are already working together in developing National Housing Corporation Real Estate Projects.
- Tanzania Ports Authority (Tanzania)/Port of Singapore Authority (Singapore) are working together to find Development, Management and Operational solutions to the existing Dsm Port Challenges for the purpose of increasing the efficiency of Dar es Salaam Port. Already

PSA experts have carried out a study and recommended measures for improving the performance of Dar es Salaam Port.

- MAC Group (Tanzania)/Pacific International Lines (Singapore) are collaborating in establishing offshore Oil and Gas logistics in Tanzania.
- Tanzania Private Sector Foundation (Tanzania)/Singapore Business Federation are working together towards the enhancement of Trade and Investment between the two countries through facilitation of direct exchange of information, business delegations and the promotion of business opportunities.

**(xi) Tanzania-Singapore Business Seminar:**

During his keynote address at the Tanzania-Singapore Business Seminar, Hon. Masagos encouraged Singapore Companies to look beyond Asia and consider Africa as an alternate Investment destination.

Through this Seminar, Singapore Participants gained a first-hand understanding of the Tanzania's Market Dynamics and Emerging Sectors. They also established useful Business and Official contacts with their Tanzanian counterparts. The Singapore Business representatives had some networking and Business Matching with members of Tanzania Private Sector Foundation (TPSF); Confederation of Tanzania Industries (CTI); Tanzania Chamber of Commerce, Industries and Agriculture (TCCIA) among others.

**(xii) MOU on Cooperation in Urban Planning:**

During Hon. Minister Masagos visit to Arusha, Tanzania and Singapore signed an MOU whereby SURBANA International Pty Ltd from Singapore will work on preparing Master Plans for Arusha and Mwanza Cities starting from the year 2015.

Hon. Masagos completed his visit and departed from Tanzania on 9th June, 2014. ■

# Tanzania Participates in Singapore “Sub-Saharan Africa High Level Ministerial Exchange Visit” and “Africa-Singapore Business Forum”



Photo: Singapore MFA

*[from Left], Minister of Foreign Affairs and Cooperation of the Republic of Rwanda Louise Mushikiwabo; Acting Secretary for Foreign Affairs of the Republic of Mauritius Usha Dwarka-Canabady; Senior Minister of State for Foreign Affairs and Home Affairs of Singapore Masagos Zulkifli; Minister for Foreign Affairs and Regional Integration of the Republic of Ghana Hanna Tetteh; Secretary of State of External Relations of the Republic of Angola Manuel Domingos Augusto; Minister of State for Foreign Affairs of the Federal Republic of Nigeria Professor Viola Adaku Onwuliri; Deputy Minister for Foreign Affairs and International Cooperation of the United Republic of Tanzania Dr. Mahadhi Juma Maalim; Minister of Local Government, Public Works and Urban Development of the Republic of Zimbabwe Ignatius M.C. Chombo; and Permanent Secretary [Singapore Foreign Affairs] Chee Wee Kiong.*

**A**t the invitation of the Singapore Minister for Foreign Affairs and Minister for Law, Hon. K. Shanmugam, Ministers from seven Sub-Saharan Africa countries attended the “Sub-Saharan Africa High Level Ministerial Exchange Visit” (AHLMEV) from 25th to 26 August 2014 in Singapore. The countries are Angola, Ghana, Mauritius, Nigeria, Rwanda, Tanzania and Zimbabwe. The theme of the AHLMEV was “Singapore-Africa Partnering for Growth”.

In his opening remarks while welcoming the African Ministers and their delegations, Hon. Minister Shanmugam explained that the AHLMEV was part of Singapore’s efforts to enhance its Foreign Policy in order to engage friends and partners geographically distant from Singapore. Hon. Minister Shanmugam noted that Singapore’s longstanding friendship with Africa dated back to almost 50 years ago. He further explained that Singapore and Africa engagement and business links had grown steadily over

the years through many High-Level Visits, Study Visits, Trade Missions, as well as Technical Cooperation.

The Singapore Cooperation Programme (SCP) had trained over 7,700 African Officials since its inception in 1992. Honourable Minister Shanmugam announced that Singapore would continue to enhance its knowledge sharing by organizing a series of customized courses for African Senior Officials on areas such as Economic Development, Public



Administration and Sustainable Urban Development.

Hon. Minister Shanmugan also highlighted the “Africa-Singapore Business Forum” (ASBF) organized by “International Enterprises (IE) – Singapore” as another important platform for the growth of Economic Awareness and Partnership between Singapore and Africa.

The visiting African Ministers also paid a joint courtesy call on the Singapore Prime Minister, His Excellency (H.E) Lee Hsien Loong on 26th August, 2014. H.E. the Prime Minister reiterated Singapore’s commitment for more close engagement with Africa in Economic, Technical and Capacity Building areas. The African Ministers explained to H.E. the Prime Minister that currently the engagement between Singapore and Africa should focus on:

- Increasing Trade and Investment,
- Transfer of Technology and Skills Development,
- Increasing Air Transport Connectivity between Singapore and Africa,
- Industrialisation and Value Addition (in Africa) of the various African Products before exporting them,
- Availability of reliable Electricity Power/Renewable Energy in Africa,
- Establishment of “Financial Services” and “Logistics Services” in Africa.
- Prospecting and Exploration for Oil and Gas in Africa.

The Honourable Ministers from Africa also had an opportunity to visit and get exposure to the operations of the following important Organisations:

- Urban Redevelopment Authority (URA) - responsible

for Urban Planning,

- Institute of Technical Education (ITE) College Central-responsible for Technical Education.
- Hyflux Ltd. - responsible for Water Technologies.

On 26th August 2014, the Singapore Deputy Prime Minister and Minister for Finance, Hon. Tharman Shanmugaratnam hosted a dinner for the African Ministers.

Tanzania Delegation to the AHLMEV was led by the Deputy Minister for Foreign Affairs and International Cooperation, Hon. Dr. Mahadhi J. Maalim. His delegation comprised the following:

- Amb. John W. H. Kijazi - Tanzania High Commissioner to Singapore (with residence in New Delhi),
- Amb. Mbelwa Kairuki - Director for Asia & Australasia, Ministry of Foreign Affairs and International Cooperation – MFAIC,
- M/sMindi Kasiga - Head of the Government Communication Unit - MFAIC,
- Mr. Adam Issara - Private Assistant to the Deputy Minister - MFAIC,
- Mr. Khatibu Makenga - Desk Officer for Singapore - MFAIC.

Hon. Deputy Minister Dr. Mahadhi held a Bilateral Meeting with Hon. Shanmugan and they both welcomed the growing relations between the two countries as exemplified by the increasing Singapore Commercial interests in Tanzania. The Hon. Deputy Minister also held a meeting with Tanzanians living in Singapore. He as well held a meeting with Mr. Seah Moon Ming (Group CEO of Pavillion Energy Company) and Mr. Dave

Jayaselman (Representative of TETEX Global Consortium). Both these Companies have investment interests in Tanzania.

On 25th August, 2014, Hon. Dr. Mahadhi conducted the official opening ceremony of the Tanzania Honorary Consular Office in Singapore. Mr. Siong Seng Teo was appointed as the Honorary Consul of the United Republic of Tanzania to Singapore and Signed the Agreement designating him to that position on 19th August 2013 in Dar es Salaam.

After concluding the “AHLMEV” programme, Hon. Dr. Mahadhi participated in the 3rd Africa-Singapore Business Forum (ASBF) which took place from 27th – 28th August, 2014. The ASBF attracted about 600 participants, with over 200 participants from more than 20 African Countries. Singapore’s Deputy Prime Minister and Minister for Finance, Mr. Tharman Shanmugaratnam was the Chief Guest at the event. In the keynote dialogue, he highlighted the potential of Asia-Africa ties and Singapore’s Financial and Technical Capabilities in Infrastructure Development.

Singapore’s Bilateral Trade with Africa grew at a compound annual growth rate of close to 12% over the past five years, reaching Singapore Dollars 14 Billion in 2013. Investment by Singapore firms into Africa have reached Singapore Dollars 20 Billion to date.

The ASBF is a biennial event organized by IE Singapore to help African and Singapore Companies to connect and identify joint business opportunities. Tanzania was one of the Countries which made a very informative “Country Presentation” in the ASBF to promote the Trade, Investment and Tourism Opportunities available in Tanzania to the Singaporean and Asian Business Community in attendance. ■

# Engaging Zanzibar Diaspora Worldwide

## The Zanzibar Delegation visits India for study tour on diaspora policies



*Zanzibar Principal Secretary Mr. Salim Maulid Salim and his Indian counterpart Mr. Prem Narain IAS*

**T**he Zanzibar Government Official Delegation led by the Principal Secretary from the President's Office State House and Good Governance, Mr. Salim Maulid Salim, conducted a weeklong learning visit in India where the Delegation also had a successful meeting with the authorities of the Ministry of Overseas Indian Affairs [MOIA] of the Government of India in New Delhi on 30th September, 2014.

The Zanzibar Delegation which also included the Director of Planning, Policy and Research Mr. Amour Hamil Bakar, Diaspora Desk Officer, Mr. Hassan Khamis Hafidh and an Official from the Tanzania High Commission, New Delhi had an opportunity to meet and interact with the Secretary [MOIA] Mr. Prem Narain I.A.S, Joint Secretary Mr. T.K. Manoj Kumar and other MOIA Senior Officials and shared experiences on a range of fundamental issues as regards to subject of Diaspora.

During the meeting, Mr. Narain informed the Zanzibar Government Delegation that the Ministry which was earlier known as the Ministry of Non-Resident Indians' Affairs [till September 2004] has been specifically established to connect Indian Diaspora community with its motherland.

He said, through its various directorates [Diaspora, Financial, Emigration and Management] the Ministry provides information and facilitates all issues related to Overseas Indians which is about 25 million [Persons of Indian Origin - PIOs and Non-Resident Indians - NRIs].

Mr. Narain stated that, India [MOIA] has in place strong institutional schemes designed to provide and facilitate easy engagement with Indian Diaspora.

He pointed out some of the important establishments as The

Emigration Act 1983 and the Overseas Citizenship of India scheme - OCI [2006 amendment of the Citizenship Act, 1955] in response to persistent demands for "Dual Citizenship which provides among other things multiple and lifelong visa for entering India besides granting card holders similar to Non Resident Indians in certain areas.

Giving further clarification on the OCI extra features, Mr. Narain established that, the Scheme also provides for registration as Overseas Citizen of India to all Persons of Indian Origin [PIOs] who were citizens of India on 26th January, 1950 or thereafter except for those who had been citizens of Pakistan, Bangladesh or as per Official Gazette specification.

He added that, the Ministry has also been involving them [Diaspora] in the promotion of Indian trade and investment, emigration, social, science and technology etc.

The Secretary [MOIA] Mr. Narain also explained about a specific Government programme known as Pravasi Bharatiya Divas Conventions which are held on 9th January of every year since 2003. The Conventions provide platform for overseas Indian community to interact with the Government and the people of their motherland. The Programme is also used to mark the contribution of Overseas Indian community in the development of India. It is also linking overseas Indian community from different countries to share their experiences in various fields.

Meanwhile, in his remarks, the Principal Secretary Mr. Salum Maulid Salum, on behalf of the Delegation expressed his sincere gratitude and appreciation to the Secretary Mr. Narain and other staff of the Ministry for the cordial hospitality accorded to them, for accepting their visit request as well as for well arranged



programme of their highly inspiring visit.

Mr. Salum explained the objective of their visit as to learn and expand their knowledge on Diaspora by acquiring pertinent information through exchanging views with their host. He further explained that Zanzibar was in the process of formulating her Diaspora Policy, hence the importance of this study visit. He appreciated the great cooperation which they received from the leadership and other Officials of the Ministry of Overseas Indian Affairs. The Zanzibar Delegation acknowledged the significant knowledge on Diaspora which had



*Zanzibar Delegation posed in a group photo with Mr. Prem Narain IAS the Secretary [MOIA]*



*Group photo with Mr. T.K. Manoj Kumar - the Joint Secretary [MOIA]*

been kindly shared with them by their Hosts.

In conclusion, the Principal Secretary Mr. Salum described the entire visit including the Delegation meeting with Mr. Narain, the Secretary and other MOIA Officials as a notable success. He said it had equipped them with a substantial amount of information, knowledge and essential skills which could be practically adopted and applied by the Government [Zanzibar] in the course of engaging

Zanzibar Diaspora worldwide.

Mr. Salum consequently suggested the establishment of bilateral cooperation between the corresponding Ministries and Institutions. He as well extended a cordial invitation to Mr. Narain, the Secretary [MOIA] and to the Joint Secretary Mr. Kumar to visit Zanzibar.

Mr. Narain reaffirmed his Ministry willingness to extend whatever

help may be required by the Government of Zanzibar in the field of Diaspora.

With a population of 1.3 Million, Zanzibar as part of the United Republic of Tanzania, is estimated to have about 20,000 to 30,000 Diaspora community worldwide and greater part of it is in the Middle East, Scandinavian Countries followed by the United Kingdom. ■

# Tanzania Public Service Management Delegation Undertakes Experience Sharing Visit to India



*Mr. Mkwizu presenting Tourism and Investment brochures to the DOPT Secretary*

Information System, Ms. Roxana Kijazi - Director of Human Resource Development, Mr. Samson Akyoo - Director of Procurement Management Unit, Ms. Agnes Meena - Assistant Director - Policy Development [Remuneration], Ms. Jane Kajiru - Assistant Director - Human Resource Management.

**Visits: [DOPT, UPSC, IIPA and ISTM].**

At the Department of Personnel and Training [DOPT], the Delegation was introduced to the organisational structure and duties of the Department which is under

## A STUDY TOUR TO INDIA

The Deputy Permanent Secretary of the President's Office Public Service Management Mr. Hab Mkwizu led a seven people [Tanzania] Delegation in a five days study visit to India from 07th to 13th September, 2014.

While in India, the Delegation had the opportunity to exchange views and share experiences with the Secretary of the Department of Personnel and Training [DOPT], the Secretary Union Public Service Commission [UPSC], the Director of the Indian Institute of Public Administration [IIPA] and the Director of the Institute of Secretariat Training and Management [ISTM] respectively.

The Tanzania Delegation also included Mr. Mick Kiliba - Director of Management Services, Mr. Emmanuel Mlay - Director of Human Capital Management



*DPS Mkwizu receiving memento from the DOPT Secretary*



the Ministry of Personnel, Public Grievance and Pensions including that of handling all Public Service matters, the formulation of policy and being the watch-dog of the Government in ensuring that certain accepted standards and norms, as laid down by it, are followed by all entities.

The Delegates were also enlightened about the objectives and activities of other DOPT supporting establishments such as the Central Information Commission [CIC] - constituted by the Central Government in pursuance of Section 12 of the Right to Information Act [RTI] of 2005, the Central Vigilance Commission [CVC] which provides advice in all vigilance matters, the Central Bureau of Investigation [CBI] which is the premier investigating agency of the country and watchdog of the nation, the Central Administrative Tribunal [CAT] which deals with all cases relating to service matters and the Joint Consultative Machinery which is a three-tier machinery consisting of the National Council, the Department Council and the Regional Council.

Tanzania Delegates also had interactive discussions with the UPSC Commissioners whereby among other things they gained knowledge about the Institution's openness performance as well as its autonomous legal status.

During their visit to the Institute of Secretariat Training and Management [ISTM], the Director of the Institute Mr. Umesh Kumar informed them about specific courses and workshops for participants from different countries which have been conducted by his Institution in collaboration with Ministry of External Affairs. He pointed out some of them as International training programmes on Training Techniques and Financial Management which are under the umbrella of the Indian Technical



*Mr. Mkwizu with the UPSC Secretary*



*Tanzania Delegation listening to the UPSC Secretary remarks*



*Tanzania Delegation during their meeting with the Director and Staff of the IIPA*



*Public Service Management Delegation  
in a group photo with THC Staff*



*Meeting at the Tanzania High Commission Chancery*

Cooperation Programmes ITEC / SCAAP programmes.

He further maintained that the ISTM has also been assigned to coordinate appropriate training courses for Indian Officers in foreign Universities and Management Institutes. Besides, it has been organizing interactive sessions with delegations from developing countries in order to exchange training experiences and explore areas for collaboration with those countries.

Finally, the Delegation from Tanzania visited the Indian Institute of Public Administration [IIPA], in order to enhance their knowledge about the institute responsibilities in relation to Public Services. They also learnt about the IIPA academic activities including that of conducting various international training programmes sponsored by the Ministry of External Affairs, Government of India, respective Governments, UNDP, World Bank, WHO, FAO and USAID.

In his responding remarks, Mr. Hab Mkwizu conveyed sincere gratitude and profound appreciations from the Government and the Peoples of the United Republic of Tanzania to the Government of India [especially DOPT, UPSC, IIPA and ISTM] for their cordial welcome and warm hospitality accorded to the Delegation as well as approving and ultimately hosting the experience-sharing visit. He cited this as a vivid manifestation of sincere friendship as well as the longstanding bilateral cooperation between Tanzania and India.

His remarks greatly acknowledged the Indian significant role in Tanzania's development through the diverse bilateral cooperation initiatives related to Technical, Economic, Cultural, and Social Sectors.

Furthermore, he portrayed the motive of their study visit to India as to gain proper knowledge on realistic approaches and procedures which have been taken onboard and followed by the Government of India [through DOPT, UPSC, IIPA, ISTM] to constitute, to manage, to resolve and ultimately overcome various challenges which emerged along the realization of its Public Service.

While in Delhi, the Delegation also had an opportunity to visit the Chancery of the High Commission of the United Republic of Tanzania at the Diplomatic Enclave, Chanakyapuri, where they had a meeting with Home Based Staff of the Mission.

The delegation briefed the Mission Staff on the purpose of their visit and on other developments related to Tanzania Public Service Management, while the Mission Staff briefed the delegation on the latest developments in the India- Tanzania Bilateral Cooperation. ■



# Tanzanian Participation in Gurjari 2015 in Ahmedabad (Gujarat)

**T**anzania High Commission in New Delhi was among the several Diplomatic Missions in India, along with other International participants, which visited the Gurjari 2015 [Garvi Gurjari 2015]. This event was the 1st Edition of the International Buyer - Seller Meet for the Handloom & Handicraft Products of Gujarat. The auspicious event took place at the Gujarat University Convention and Exhibition Centre, Ahmedabad from 27th February, 2015 to 1st March, 2015.

Gurjari 2015 was inaugurated by the Minister for Energy & Petrochemicals, Mines & Minerals, Cottage Industry and Labour & Employment of the Government of Gujarat, Hon. Mr. Saurabhkhai Patel, who also unveiled the event brochure of Gurjari-2015.

In his inaugural remarks, Hon. Patel described the Gurjari 2015 as the gateway to the Global Market for Gujarat Handloom and Handicrafts producers which will link them with international companies and buyers from across the world. It will encourage them to make their products that will suite international standards and trends as well as getting access to useful knowledge and international marketing experience.

Also in presence were the Minister of State for Cottage industry, Government of Gujarat Hon. Mr. Tarachand Chheda, Chief Secretary, Govt. of Gujarat - Mr. D. J. Pandian, Secretary and Commissioner of Cottage and Rural Industry Gujarat - Mrs. Vatsala Vasudeva, Managing Director GSHHDC - D. K. Sharma, and the Chairman of Federation on Indian Chambers of



*Inauguration Ceremony*



*Hon. Minister Saurabhkhai Patel addressing the opening session of the Gurjari 2015*

Commerce and Industry [FICCI] Gujarat State Council - Mr. Rajiv Vastupal.

The Gurjari 2015 which has been co-organised by the Gujarat State Handloom & Handicraft Development Corporation Ltd. [GSHHDC] and the Federation of India Chambers of Commerce and Industry [FICCI] aimed at promoting Globally sales and exports opportunities for exquisite handloom and handicraft products of Gujarat by generating awareness amongst invited international and domestic buyers and dealers about the products.



*Fashion Show during the Gurjari 2015*

The event involved more than 150 exhibitors from various parts of the State of Gujarat. It was also attended by more than 500 international and domestic visitors and buyers who made the most in procuring some products as well as bargaining and concluding business deals with the Displayers. Various products ranging from vintage Art crafts, handloom, paintings, wood work, jewellery, decorative ornaments, etc. from every corner of Gujarat were on display. The event was also decorated by Fashion Shows. ■

# International Course on Environment Audit

Tanzania has been effectively utilizing about 400 short term and long term training scholarships offered by Indian Government annually



*From left: Mr. Anindya Dasgupta [ICISA Director] Ms. Abdallah L.O. [THC Counsellor]; Mr. Roy Mathrani [ICISA Director General] and Dr. Suresh Kumar [Delhi University]*

Two participants from Tanzania were among the 34 International participants [from 43 countries from all over the world] who were

privileged to participate, under the Indian Government ITEC/SCAAP scholarship Scheme, to the 124th International Training Programme on "Environment Audit".

According the ICISA Director General Mr. Anindya Dasgupta, the course [International Training Programme on Environment Audit] was the first to be administered internationally by the Indian Comptroller & Auditor General. He added that, the course was successfully conducted by his Institution [the International Centre for Information Systems and Audit - ICISA] at Noida, State of Uttar Pradesh from 16th February to 13th March 2015.

He said, the "Environment Audit" was designed to make the participants understand the modalities and challenges in public service delivery in the social sector and it also aims to provide the participants with tools, techniques and Environment audit methodologies. For this particular course Tanzania has been chosen as the "Theme Country" whereby a special focus has been given to the country.



*From left: Ms. Jackline Hizza [Participant]; Ms. Leluu Abdallah [THC Counsellor]; Mr. January Kinunda [Participant] and Mr. Anindya Dasgupta [ICISA Director]"*





*Participants of the International course on Environment Audit*



*Tanzania High Commission Official Ms. Abdallah L.O [Counsellor] introducing the country [Tanzania] to the participants*

Consequently, Tanzania High Commission [Counsellor Ms. Leluu O. Abdallah] teamed up with the course Participants from Tanzania, Ms. Jackline John Hizza and Mr. January Kandidus

Kinunda [Auditors from the National Audit Office] to enlighten the participants and invited guests about historical, political and geographical features of Tanzania as well as the opportunities and

attractions of Tanzania [trade, investment, tourism etc].

Besides the Country introduction made by the Mission Official, the Tanzanian participants also had an opportunity to present their Case Studies related to Environmental Audit Assessment, namely "Flood Control in Kondo" and "Awareness and Proper Disposal of Dangerous/ Hazardous stuff from Hospitals/ Dispensaries".

ICISA has been conducting International Training Programmes since 1979 whereby 2342 senior and middle level officers from Supreme Audit Institutions and Officers of Governments of 115 countries [Africa, Central Asia, South East Asia, Far East, Middle East, Pacific and East European region] have participated. ■



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# Tanzania High Commission Participates in CII Africa Seminar Series 2014



*Group Photo at the Gateway Hotel in Surat*

The High Commission of the United Republic of Tanzania was among the several African Diplomatic Missions in India which had the opportunity to participate in the “Africa Seminar Series on Trade and Investment opportunities for India Companies” which were organised by the Confederation of Indian Industry – CII in Surat, State of Gujarat on 30th to 31st July, 2014 and in Hyderabad from 8th to 9th August, 2014.

The African Missions presented to the Indian Business Community their Countries’ Economic Opportunities [for Trade and Investment] and the associated Policies. They also presented the Tourism attractions of their respective Countries.

The Seminars involved business to business meetings between African Diplomats and Indian Business Community as well as field visits to selected business establishments in those areas.

The Gujarat Seminar was officially launched by the Vice Chairman of the CII Southern Gujarat Zonal Council, Mr. Chetan Contractor, who is also the Managing Director

of the Detox Corporation PVT LTD while in Hyderabad it was officiated by Ms. Suresh Chitturi, Chairperson of CII Andhra Pradesh & Vice Chairperson and Managing Director of Srinivasa Hatcheries Ltd.

In their welcoming remarks, they briefed the participants on Indo- Africa relations while commending the growth of economic cooperation between the two. They also inspired the Indian Community to make the most of the abundant economic opportunities in various African countries by enhancing trade and investment cooperation with the Continent.

It was recommended to the African Diplomatic Missions in India to comprehensively use the CII-Avignam recently launched website [[www.nowinvest.in](http://www.nowinvest.in)] to publicize their countries economic opportunities such as PPP, Tenders etc. The Participants were also presented with the journal on “the Business Guide to Investing in Africa 2014” which was co-produced by the CII and the AVIGNAM GROUP. The Indian Community was as

well encouraged to use the Guide and the website to explore the available African investment and trade opportunities.

In Surat the participants had an opportunity to listen to several useful presentations counting one made by Mr Vatsal Naik - the Managing Director of the Mahavir Ecoprojects Pvt. Ltd., which focused on “Africa Today & Its Long Term Growth Plan”. According to the presentation, the two way trade between India and Africa reached \$70 billion in 2013, with Indian exports being \$27 billion and imports \$43 Billion while Indian foreign direct investment [FDI] flow into Africa was \$64 billion for the period of 2003 - 2012.

Besides elaborating on the details of the vast opportunities which are available in Africa, the Presentation on the “setting-up operation in Africa” which was put forward by Mr. Abhilash Puljal - [Managing Director of the Avignam Group] also advised the Indian participants on the proper ways and official procedures of conducting business with respective African countries.



In supplementing the above presentation, Mr. Ketan Patel – COO Kaviish Group and Mr. Jignesh S. Pawar, General Manager, Cofor Construction Technology Pvt. Ltd articulated their positive experience of doing business with different African countries. Their comments further appealed for Indian Business Community to take full advantage of the existing Trade and Investment opportunities extended to Indian companies by Africa.

The subject of “Financing Option for Doing Business in Africa” which was discussed by Mr. Sunil Varma – Head Client Coverage, Commercial Banking First Rand Bank, India pointed out various financial options that can be exploited by the Indian Companies which are keen to do business in Africa. The Presenter explained further about the viability and easy accessibility of financial [capital, operational] support from both Public/Private Banks to facilitate the Indian investments in Africa as a standalone or in venture with Government or local businesses.

Correspondingly, in Hyderabad the analysis on Africa Today and its Long Term Growth Potential was well articulated by Mr. Vinayak Deshpande, who is the Managing Director of Tata Projects Ltd. Mr. A. Subrahmanyam – Deputy General Manager & Regional Head of Exim Bank of India, Hyderabad updated the participants on the range of Supporting Assistance Provided by the Government of India other than financial. The topic on Financing Options for Doing Business in Africa was covered by Mr. Ashish Shiwalkar- Relationship Manager, Commercial Banking- First Rand Bank and the experience of doing business in Africa was shared to the Participants by M/S Coromandel International.

All Statements made by the African Diplomats were centred on maintaining the existing excellent economic [trade, investment] cooperation between India and respective African countries as well as revealing further new potential areas of cooperation in those countries and ultimately appealing to the Indian Community to capitalize on the existing untapped opportunities in accordance with respective countries policies.

The African Diplomats visited various Departments of the Indian Diamond Institute [IDI], the School of Jewellery Design and Manufacture at the Katagam Gujarat Industrial Development Corporation [GIDC] in Surat. The IDI is sponsored by the Ministry of Commerce, Government of India, under a Project of Gem Jewellery Export Promotion Council [GJEPC]. Mr. Samir Joshi, the Executive Director of the Institute [IDI] explained to them about the corporate profile and



*Some of the African Diplomats ready to promote their respective countries' economic prospective during the Africa Seminar Series in Surat*

They also commended the outstanding and continuous efforts of the CII in promoting Indo-Africa development cooperation by organising various pro-economic events which are ideal mechanisms to propel further Indo-Africa multidimensional cooperation.

Tanzania High Commission presented in the plenary Session its country Investment and Trade opportunities vis-à-vis the associated Policies. The Mission further promoted the country's economic opportunities and policies through the B2B meetings and dissemination of brochures and flyers from the Tanzania Investment Centre – TIC, the Zanzibar Investment Promotion Authority – ZIPA, the Export Processing Zone Authority - EPZA and the Ministry of Agriculture etc.

informed them that the Institute also enrolls [direct] international Students, especially from Africa.

The trip also took the Diplomats to the Surat Special Economic Zone – SURSEZ where they had discussions with SURSEZ's Chief General Manager Brig. [Rtd.] S.S. Kelkar prior to their visit to the Pharmaceutical Unit and the WAAREE Energies Company within the same Diamond Park – SURSEZ, Sachin complex in Surat.

Brig. [Rtd.] S.S. Kelkar informed the African Diplomats that SURSEZ, which is the first Indian private Special Economic Zone [SEZ] establishment, is projected to extend its activities in African countries starting with Tanzania and Mozambique in order to promote and facilitate mining and



*Some of the African Diplomats pose in a group photo with their host in Hyderabad*

manufacturing sectors in those countries.

He similarly acknowledged a huge potential for SEZ development in those countries [Tanzania and Mozambique] due to its strategic geographical position which are braced by open maritime outlets [ports] which allow easy movements of raw materials and manufactured goods to and from the SEZs.

In Waaree Energies, the Diplomats witnessed the exciting production of the Photovoltaic [PV] Modules with diverse technical specifications such as standalone Solar power Plant system, Roof Top System, Home lightening System, Solar Street Light System etc.

They were further informed that, Waaree Energies is a multi-specialized Engineering Company and had been world-widely offering its engineering services such as pre-project engineering, technical and commercial evaluation, plant engineering and designing optimization, comprehensive plant management, project execution etc.

In Hyderabad, the Diplomats visited the TATA Consultancy Services Limited and the CII Green Sohrabji Godrej Green Business Centre [CSGGBC].

At the TATA Consultancy, among other things, the Diplomats were enlightened about the Company's charitable programme of using modern technology to address the illiteracy problem known as Computer Based Functional Literacy [CBFL] for Adult Literacy Program [ALP].

They were told that the Tata Consultancy Services [TCS] Computer Based Functional Literacy [CBFL] is an innovative teaching method using Information and Communication Technology and is based on the Theory of Cognition and Laws of Perception. This computer aided teaching-learning programme which involves only 40 to 45 learning hours to make a person literate has been successfully implemented in various States of India as well as in some African countries such as Burkina Faso.

During their visit to the CSGGBC which was officially inaugurated

on 14th July, 2004 by the then President of India, H.E Dr. A P J Abdul Kalam, the Diplomats learnt that the Centre is lodging in a Green Building which was honoured with the prestigious "Leadership in Energy and Environmental Design [Platinum]" in 2003.

They were also informed that the CSGGBC is among the 9 CII Centres of Excellence and among other activities, it offers advisory services to the industry in the areas of Green buildings, energy efficiency, water management, environmental management, renewable energy, Green business incubation and climate change activities.

It also inspires key stakeholders to embrace Green practices and facilitates market transformation in order to pave the way for India to become one of the global leaders in Green businesses by 2015.

Other than the High Commission of the United Republic of Tanzania, Africa Diplomatic Missions which participated in the Surat events were the High Commission of the Republic of Rwanda, Embassy of Somalia, Embassy of the Democratic Republic of Congo, Embassy of Republic of Ethiopia, High Commission of the Republic of Mozambique and the High Commission of Republic of Namibia.

Those who participated in the Hyderabad events were the High Commission of the Republic of Rwanda, High Commission of the Republic of Kenya, High Commission of Nigeria, Embassy of South Sudan, Embassy of Lesotho, Embassy of the Democratic Republic of Congo, Embassy of Republic of Ethiopia, High Commission of the Republic of Uganda and the High Commission of the United Republic of Tanzania. ■



# Tanzanian Participation in Apollo Cancer Conclave and Cancer Round Table Conference Conducted by Apollo Cancer Hospitals in Hyderabad

A three-day International conference 'Apollo Cancer Conclave' (ACC) 2015, aimed at improving cancer management in India and overseas was held in Hyderabad from 6th to 8th February, 2015.

As many as 3,200 delegates and 315 faculties, including eminent researchers and medical practitioners from India and various countries around the World participated.

The Conclave provides a platform to deliberate on cancer management through panel discussions, interactive sessions and debates, all organized with a view to encourage a multi-modality approach towards raising the bar in cancer care.

The Conclave brings together the best minds in oncology both from India and overseas to deliberate on the rapid advances in the fields of surgical, medical, radiation oncology, hematology and robotic surgery and its practical application.

Cancer is a public health problem world-wide affecting millions of people around the world every day. It is the second common cause of death in developed countries and among the three leading causes of death in developing countries.

WHO reported that about 24.6 million people live with cancer world wide and 12.5% of all deaths are attributable to cancer



*Dr. Kheri Goloka, Medical Attache' for Tanzania High Commission, New Delhi, delivered key note address on behalf of H. E. Eng. John W. H. Kijazi, High Commissioner of Tanzania to India, during the Apollo Cancer Round Table Conference in Hyderabad*

and if the trend continues, it is estimated that by 2020, 16 million new cases will be diagnosed per annum out of which 70% will be in developing countries.

The various challenges that contribute to cancer morbidity and mortality in Tanzania cannot be tackled by government alone; it should be regarded as everybody's problem as it represents a tremendous burden on patients, families and the society.

On the move towards arresting the increasing cases of cancer all over the world there has been a focus of

some selected institutions among which Apollo Hospital, under its special cancer care unit, Apollo Cancer Institute, Hyderabad is taking a bold and giant step in seeking solution.

The spate of cancer ailment has become quite worrisome to medical professionals and other stakeholders across the world. It is estimated that over 15 million cases of cancer are diagnosed out of which 8 million deaths are recorded on annual basis.

It is against this background that Apollo Hospital, a leading global healthcare delivery firm



*Sitting Left to Right Dr. Ann (Fiji), Dr. Cathrine Mwaba (Zambia) Dr. Hari K. Prasad, CEO, Central Region, Apollo Hospitals, ) Mr. Sikapale Chinzewe- Dy high commissioner- High Commission of the Republic of Zambia, H.E. Mr. Ali Illassou – Ambassador – Embassy of the Republic of Niger, H.E. Mr. Yogesh Karan high commissioner- Fiji High Commission, Hon. Dr. Elioda Tumwesigye- Health Minister of Uganda, H.E. Mr. Samuel P Yalley- High Commissioner – Ghana High Commission, H.E. Mr. Desire Koumba – Ambassador- Embassy of the Republic of Gabon, Dr. Kheri Goloka- Medical Attache'- High Commission for the United Republic of Tanzania, New Delhi, Mr. Pema Gyeltshen- Health Attache- Royal Butanese Embassy, Dr. Chiyapo Sebathu Philip - Oncologist, Botswana Standing Left to Right Mr. Radhey Mohan (Vice President-IBD, Hyderabad), Dr. James Fong (Fiji) Dr. Sireli Kaloucava (Fiji), Mr. Surat Singh Malhotra (Honorary Consul, Consulate of Lesotho in Hyderabad) Mr. Richard Frege- Counsellor- High Commission of the Republic of Namibia, Mr. Francis (Uganda) Ms. Boopane Masoebe- First Secretary- High Commission of the Kingdom of Lesotho Dr. S.V.S.S Prasad (Medical Oncologist) Dr. Fred Okuku (Uganda), Prof. Purvish Parikh, Ms. Morati Kelly Molelekeng- Second Secretary- High Commission of the Republic of Botswana, Dr. Harinder Singh Sidhu (Head Africa, Apollo Group) Mr. Ahmad Fardin Zalali–Counsellor- Embassy of Afghanistan, Mr. Remy Ndjokounda (Counsellor, High Commission of Gabon) Dr. Gordon Calleb (Kenya), Dr. Kaushik Laxmidas Ramaya (Tanzania) Mr. Rakesh Jalla (DGM –Apollo), Dr. Jyoti Rai Chaudhary (Apollo Delhi) Mr. Raj Kr. Raina (Apollo Delhi).*

based in India, organized a 3-day conference in Hyderabad, India. The high point of the conference was a special round-table session termed “Cancer Menace: Global Perspective” which had 25 delegates and dignitaries from 18 countries from different regions of the world.

Participants in the conference

agreed that there is an urgent need to galvanize massive inputs and resources on a global scale to arrest the scourge of cancer all over the world. In doing this, it was expressed unanimously that stakeholders within and outside medical professions must begin to attend to cancer issues with utmost and proactive attention.

To build a broad based co-operation among the stakeholders and strategize for workable solution, the conference admonished the participants to begin sensitization and advocacy to eliminate ignorance about the general belief that cancer is incurable. All the participants expressed their willingness and



readiness to embark on massive awareness campaigns that will change people's belief and attitude by showing that cancer is curable.

The conference delegates made a joint declaration to offer a long-term solution to stem the tide of cancer spread in the world. The declaration places premium on public education and enlightenment which stresses act of prevention over treatment in managing cancer ailments.

reduces cancer morbidity and mortality by 60%. However, the round-table session also made a serious case for intensive cancer screening programmes delivered on a larger scale in communities, states and nations. This kind of intervention to arrest cancer spread, according to the delegates, will require active participation and conscientious efforts of governments, Healthcare providers, NGOs and other solution providers in cancer management.

- cancer management;
- Generating new knowledge and disseminating existing knowledge to facilitate the delivery of evidence-based approaches to cancer control;
- Facilitating broad networks of cancer control partners and experts at global, regional and national levels;
- Providing technical assistance for rapid, effective transfer of best practice interventions to developing countries.



*Delegates posed for a group photo just after their successful Apollo Cancer Round Table Conference at the Hyderabad International Convention Centre, Hyderabad February 7, 2015*

According to the declaration, adhering to the following four recommendations will reduce cases of cancer drastically:

- Avoiding tobacco use
- Preventing Viral Infections (HBV/HCV and HVP)
- Preventing obesity;
- Avoiding Excessive consumption of Alcohol;
- High Consumption of Vegetable and fruits.

Also, it was stated that early diagnoses and effective treatment

In addition, the participants maintained that to achieve milestone feats in addressing cancer scourge, the corporate, institutional and national efforts should be geared towards:

- Garnering political support and work towards realigning government focus on cancer prevention and control;
- Facilitating research on the causes of human cancer, newer diagnostic tools and safer therapeutic options for

The conference had representatives from various governments, international agencies, academia, non-for-profits and other key stakeholders in attendance. All the representatives and stakeholders expressed their support for and readiness to partner with Apollo Hospital to fight the scourge of cancer all over the world.

Tanzania High Commission to India was represented at the Conclave by the Medical Attache', Dr. Kheri O. Goloka. ■

# East African Community has Taken Measures Against Poaching - Tourism Minister

**T**he Minister for Natural Resources and Tourism of Tanzania, Hon. Lazaro Nyalandu has said that the East African Community (EAC) has taken anti-poaching measures so as to contain poaching practice in the region. Hon Nyalandu who is also chairperson of the Sectorial Council on Tourism and Wildlife Management said that there is an increased joint effort to contain the situation in the

International TourismusBorse Berlin (ITB) when addressing a fully packed audience to mark the event which was also attended by the Minister for Commerce and Tourism of Kenya - Hon. Phylis Kandie, Minister for Tourism, Wildlife and Antiquities of Uganda - Hon. Maria Mutagamba, Ambassadors representing East African countries to Germany and other dignitaries.

contribute to ensuring that the East African Community remains the last frontier of wildlife living in its natural state.

As for safety and security in the region, and taking note of the recent terrorist attacks in parts of the community, Hon. Nyalandu noted that the Ministers responsible for Tourism have agreed that Partner states should address the negative image portrayed and subsequent negative travel advisories issued. "In this regard we will employ a positive outlook on this regional approach taken to combat these challenges about the East African tourism destination" he pointed out.

However, Hon. Nyalandu said that this is not a new commitment, only that it has been given new impetus due to the increasing threats and now they resolve to take joint efforts to reacting against and addressing negative travel advisories which among others include adopting a proactive approach to pre-empt the issuing of such negative advisories such as consulting safety and security aspects in each country by giving updates on travel information within Eat Africa and to the international travelers.

The five-day world's greatest travel and tourism trade event namely the International Tourism Borse Berlin (ITB) opened gates on 4th of March and came to an end on March 8th 2015. This 49th edition of ITB has attracted more than 10,000 exhibitors from 190 countries around the world including Tanzania. ■



region, citing an example of Mara - Serengeti eco-system between Tanzania and Kenya that has resulted into the increase of the elephant population. But more so, all Partner States are committed to implementing international agreement to protect wildlife for the benefit of mankind.

Hon. Lazaro Nyalandu made this statement at the East African Community joint event held at Tanzania stand during this year's

He further said that the East African Community Partner States are in the process of harmonizing and strengthening their wildlife legislations to ensure that the fight against the illegal trade in wildlife and wildlife products is addressed and that issues such as imposing stiff penalties, enhancing ranger's capacity and welfare, protecting the migration corridors from human settlement and developing community based programmes are being addressed as they would



# Zanzibar Inaugurates Tourism Promotion Centre in Mumbai, India



*Meeting at the Zanzibar Tourism Promotion Centre Office in Juhu Mumbai*

The Zanzibar Tourism Promotion Centre, India (ZTPC) was inaugurated on April 2nd 2015 by Hon'ble Said Ali Mbarouk, Minister for Information, Culture, Tourism & Sports - Government of Zanzibar & his delegation comprising Mr. Issa Mlingoti - Deputy Secretary M.I.C.T.S and Dr. Ahmada Khatib - Chairman Zanzibar Commission for Tourism. The Tanzanian High Commission New Delhi, was represented by Mr. Mohammed Hija - Deputy High Commissioner and Ms. Leluu Abdallah - Counsellor Economic Affairs.

The Inauguration Ceremony, held at the J. W. Marriott Juhu, was attended by a rare mix of Indian Travel & Tourism Stake Holders, Business Leaders, Film Fraternity,

Celebrities, International Airlines & the Travel Media - all of whom have pledged support in the efforts to market and promote Zanzibar in India.

The ZTPC is the result of the association between the Ministry of Information, Culture, Tourism and Sports and Jhil Enterprises to promote Zanzibar's Tourism Offerings to the Indian Travel Industry and the population.

It has been observed that there is very limited knowledge of Zanzibar and its tourism in India which is why few Indian Tourists travel to Zanzibar despite its highly exotic and historical offerings.

ZTPC has signed Memoranda of Understanding with the Indian Merchants Chamber (IMC),

Travel Agents Association of India (TAAI) and Travel Agents Federation of India (TAFI) who will assist ZTPC in reaching out to their members all over India while promoting the destination.

The following promotional vehicles have been planned and will be carried out in the coming months

- Familiarization Tours;
- Roadshows & Workshops
- Media Editorials and Advertorials
- Frequent Interaction between the Private Sector on both ends
- Invitation to Investors of Hotels ; Restaurants ; Tourism Attractions ; Private Airlines in India to establish themselves in Zanzibar



*Zanzibar Minister for Tourism Hon. Said Mbarouk witnessing the signing of the MoU between the ZOTPC and IMC*



*Hon. Mbarouk greeting India's famous Chef and food specialist, Mr. Sanjeev Kapoor*

- Indian Participation in Zanzibari Events
- Invitation to Indian Film Industry to showcase Zanzibar in Films
- Special Promotional Offers for tourism to Zanzibar

#### **ZTPC ACTIVITIES SINCE INCEPTION**

- Participated in the Global Exhibition for Services - interacted with about 300 delegates from the Private Sector including. Travel

- Fraternity and Travel Media
- Participated in a Travel Agents Federation of India - Western Region Members Meeting - for an introduction to Zanzibar & its Tourism Offerings.

The event was attended by about 75 Travel Agent Partners from India's Western Region

- Participated in the inauguration of the International Institute for Peace through Tourism
- Conducted the first Familiarization Tour of Zanzibar for Indian Travel Agents.

The Tour was held from 11th to



*Mr. Jilesh Babla the Director of the Zanzibar Tourism Promotion Centre in Mumbai delivering welcoming remarks*

15th June 2015. The following agencies - represented by the persons named along side, participated

- Hopco Travels Pvt. Ltd. - Rushabh Tharani & Barkha Tharani
- Excel B2B Holidays Pvt. Ltd. - Mufazal Hafiji & Alifya Hafiji



- Grandskies Travel Pvt. Ltd.
- Bhaskar Sawant & Nanda Sawant
- Dadyson Travels - Vasant Kelkar & Dharmesh Shah
- Vinayak Travels - Sooratkal Booba
- Ashoka Dream Holidays Pvt. Ltd. - Ashok Tejuja.

ZTPC is thankful to the Travel Agents Federation of India - Western Region for taking the lead in gathering their members for this awareness tour.

The tour was conducted by



*Hon. Said Mbarouk - Zanzibar Minister of Tourism lighting the lamp during the inauguration of the Zanzibar Tourism Promotion Centre in Mumbai*



*Zanzibar Minister of Tourism delivering a key note address during the inauguration of the Zanzibar Tourism Promotion Centre in Mumbai*



*Hon. Said Mbarouk receiving Memento from the President of the Indian Marchants Chamber Mr. Pradodh Thakker*

the ZTPC in association with the Ministry of Information, Culture, Tourism & Sports - Govt. of Zanzibar; The Zanzibar Commission for Tourism (ZCT); The Zanzibar Association of Tour Operators (ZATO) and The Zanzibar Association of Tourism Investors (ZATI)

Apart from witnessing sightseeings such as the Dolphin Tour, Stone Town Tour, Spice Village and Jozani Forest Tour - the visitors undertook sight inspection at the following hotels/resorts

- Breezes Resort (Zanzibar Collection)
- Palms (Zanzibar Collection)

- BARAZA (Zanzibar Collection)
- Double Tree Hilton
- Blue Bay Beach Resort
- Sultan Sands
- The Residence
- Royal Zanzibar
- Maruhubi Beach Villas
- The Park Hyatt (Stone Town)
- Maru Maru Hotel (Stone Town)
- Africa House (Stone Town)
- Jafferji House and Spa (Stone Town)
- Al Minar Hotel (Stone Town)
- The Zanzibar Hotel (Stone Town)
- Tausi Palace Hotel (Stone Town)

- \* Currently, ZTPC is in the process of associating with Indian Film Makers and Event Organizers in its bid to conduct Indian Film Shootings and Events in Zanzibar.

- \* Future Promotions:

- 2 familiarization tours for Indian Travel Agents within the next 6 months
- Indian Participation in the Zanzibar Events
- Zanzibar / Tanzania Roadshows in India
- Indian Film & Tele Serials in Zanzibar/Tanzania. ■

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**Zanzibar Commission For Tourism**



# Message from Zanzibar Investment Promotion Authority Executive Director



*Salum Nassor  
Executive Director*



**Z**anzibar Investment Promotion Authority is a “one stop centre” for investment promotion and facilitation in Zanzibar. It was established under Zanzibar Investment and Protection Act (ZIPPA) no 11 of 2004. The Act offers fiscal and non-fiscal incentives to investors. The Authority also operates and manages free economic zones.

## INVESTMENT OPPORTUNITIES:

Zanzibar is honored to welcome investors to avail very rewarding investment opportunities found in the islands. Potential investors are encouraged to invest in the priority areas. These include Tourism, Agriculture & fisheries, social services, industrial and residential sites at free economic zones.

With more emphasis on eco-tourism, opportunities exist in:

- Up market hotels/resorts especially chaitn hotels.
- Convention and Exhibition centres.
- Diving and sea sports.
- Special cuisine restaurants

Investment opportunities exist in

- Flower production (in green houses)
- Vegetable production through hydroponics system techniques
- Fruit farming, processing and canning
- Agro processing and value addition

Untapped opportunities are

The value addition and processing of by-product such as perfumes, perfumed soap, medication and food processing items.

Investors are free to choose suitable areas for investment in:

- Deep Sea Fishing
- Fish/marine product Processing & Canning
- Sea – weed farming and processing
- Aqua/Mari culture (fish, shrimps, lobsters and other resources)

Free Economic Zones opportunities include:

- Investing in the Industrial Park,
- Satellite City and
- Real estate development

For more information please contact:

Website: [www.zanzibarinvest.org](http://www.zanzibarinvest.org); TEL: 255-24-2233026/2237858;

Email: [zipa@zanzinet.com](mailto:zipa@zanzinet.com);

### Tourism Sector

Zanzibar boasts a wide variety of tourism options, from the historical and cultural sites of Stone Town, to beach and leisure activities.

### Agriculture Sector

The Zanzibar climate allows different types of vegetables and fruits to be grown and processed. There is great potential for agro – related business.

### Spices

For centuries Zanzibar exported quality exotic home-grown spices to world market. The traditional spices include Cloves Cinnamon, cardamom, nutmeg and black pepper

### Fisheries Sector

Zanzibar Island lies on the crossroads of rare marine resources and biodiversity with unlimited potential for development of fishing industry.

### Free Economic Zones

# Message from Export Processing Zones Authority Director General



*Col. (Rtd) Joseph Simbakalia  
Director General*



**T**he Export Processing Zones Authority (EPZA) is an Autonomous Government Institution under the Tanzania's Ministry for Industry and Trade. EPZA's core function is to develop and promote Tanzania's Export Processing Zones (EPZ) and Special Economic Zones (SEZ) to foreign and local investors. EPZA first opened its doors to investors in 2007, at that time we were able to attract investment of only US\$ 88 million. Today we are pleased to report an exponential growth on the total capital investment by the EPZ & SEZ factories which has reached US\$ 1.29 billion. This remarkable achievement is because of the participation and commitment of our investors, including our investors from India who form 21% of the total number of EPZA investors.

EPZA started its operations in 2007 with very few single factory EPZ units. Later on the Government of Tanzania through EPZA embarked on the construction of the first Government owned industrial park at Mabibo-External, Dar es salaam; known as Benjamin William Mkapa Special Economic Zone (BWM-SEZ). The park has demonstrated to be a successful proof of concept for the establishment of economic zones in Tanzania with diverse industrial activities. BWM-SEZ accommodates more than 20 EPZ factories and will create 8,000 jobs when fully operational. Our Investors vary from garment manufacturing companies that sell all their products to the AGOA market in United States to High-Tech industries; as well as private developers of industrial parks.

With the success of Benjamin William Mkapa –SEZ; EPZA has now made a giant leap forward by embarking in the development of mega zones that will be in form of industrial-cum-commercial cities in Bagamoyo, Mtwara, Dar es Salaam (Kurasini) and Kigoma. Bagamoyo SEZ will be built on an area of 9,000 Ha. It is the current priority flagship project which has reached a very good development stage.

All the accomplishment we experience today is a result of a well packaged investment promotion program through the EPZ and SEZ schemes; coupled with existing investment attractions such as abundance of natural resources and raw materials, availability of skilled labor, the country's strategic geographic location being a gateway of six landlocked countries, as well as the bridge economy that geographically makes the Eastern and Southern African regional markets (EAC & SADC); and more recently; COMESA.

With these remarks, I wholeheartedly invite all potential investors from India to explore and join the Tanzania's EPZ and SEZ schemes.

[www.epza.go.tz](http://www.epza.go.tz)

[Info@epza.go.tz](mailto:Info@epza.go.tz)

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# Message from Tanzania Investment Centre Executive Director



*Juliet Kairuki*  
Executive Director



India and Tanzania have always enjoyed cordial bilateral relationships with bilateral agreements signed as early as 1966. India's well known business houses have set up offices in Tanzania with investments and marked presence in prominent segments. To quote a few Bharti Airtel taking over Zain's operation in 17 African countries including Tanzania and offering a wide range of services to its subscribers, Reliance group taking over operations of Gulf African petroleum in six African countries including Tanzania, Royal Orchid Hotels setting up resort in Dar es Salaam with plans to expand its footprint in Tanzania and Kamal Group operating in steel production and industrial parks to mention a few. Also, TATA has been operating in Tanzania since 1995. Indian IT services are widely used in banking, insurance and other sectors. Indian Companies are also involved in engineering design, supervision and consultancy services for several infrastructure projects.

According to Tanzania's Ministry of Finance, the Gross Domestic Product [GDP] of Tanzania is projected to grow by 7.2 per cent in 2015 and continue growing at an annual average of 7.7 per cent in the medium term and is leading the race in East and Central African region attracting major investments in sectors such as Manufacturing, Infrastructure, Agriculture and Tourism. Tanzania has emerged as the most attractive investment destination in East Africa in 2013 according to World Investment Report 2013 and the ninth best in Africa, according to a report published by Rand Merchant Bank [RMB] "Where to Invest in Africa: A guide to Corporate Investment". The World Investment Report 2014 also indicates that Tanzania is the leader in East African Region with FDI worth \$12.7 billion as of December 2013 and with increased Foreign Direct Investment from US\$ 1.2 billion in 2011 to US\$ 2.13 billion in 2014.

Tanzania Investment Centre has played a strategic role in facilitating investments since 1997 by providing a series of services from its one stop centre including derivative title as security of tenure for land to foreigners as well as project specific incentives for approved strategic investments that are aligned to achieving the country's long term vision. I wish to take this opportunity to commend and that all Indian Investors who have chosen Tanzania as their investment destination. Indeed this is the opportune time to unlock Tanzania's resources, set up industries in the country, utilizing local produce and offer value added products to the region as well as cater to demand of other neighbouring countries.

**Website:** [www.tic.co.tz](http://www.tic.co.tz)

**TEL :** 255-22-2116328-32

**Email:** [information@tic.co.tz](mailto:information@tic.co.tz)

# Foreign Investments Welcomed by TIC in Tanzania

**T**anzania Investment Centre (TIC) is an Agency of the Government of the United Republic of Tanzania, established under Tanzania Investment Act, No. 26 of 1997. The Agency was established with the main purpose of co-ordination, promotion and facilitation of investments into Tanzania. The Agency is also tasked with advising the Government on investment policies. The main functions of TIC may be summarized as follows:

- (a) Initiate and support measures that will enhance the investment climate in the country for both local and foreign investors;
- (b) Collect, collate, analyze and disseminate information about investment opportunities and sources of investment capital, and advise investors upon request on the availability, choice or suitability of partners in joint-venture projects;
- (c) In consultation with Government institutions and agencies, identify investment sites, estates or land together with associated facilities of any sites, estates or land for the purposes of investors and investments in general;
- (d) Assist all investors, including those who are not bound by the provisions of this Act, to obtain all necessary permits, licenses approvals consents, authorizations, registrations and other matters required by the law for a person to set up and operate an investment; and to enable certificates issued by the Centre to have full effect;



*Juliet Kairuki*  
*Executive Director*

- (e) Provide, develop, construct, alter, adapt, maintain and administer investment sites, estates or land together with associated facilities of those sites, estates, land an subject to relevant law, the creation and management of export processing zones;
- (f) Provide and disseminate up-to-date information on benefits or incentives available to investors;
- (g) Carry out and support local investment promotion activities, which are necessary to encourage and facilitate, increased local investments, including an entrepreneurial development program;
- (h) Perform any other functions, which are incidental to the attainment of the objectives of this Act

Tanzania is a great place to invest and do business. Our Government has worked so hard for over two decades now to put in place a very conducive investment environment. We have opened our doors wide for anyone interested to bring capital and do business with us. We offer a wide range of investment incentives just like several other popular investment destinations in the world. And, in some respect

we are even more generous and attractive.

Private investments in Tanzania are guaranteed by government policy and law against nationalization and expropriation. Investors are allowed to take their money. They can repatriate profits and dividends without inhibitions. Besides, Tanzania is a signatory and a party to several multilateral and bilateral agreements on protection and promotion of investments. Among such international agreements and memberships, Tanzania is a member of Multilateral Investment Guarantee Agency of the World Bank (MIGA) and the Swiss based International Centre for Settlement of Investment Disputes (ICSID). At the bilateral level, Tanzania has entered into investment promotion and protection agreements with many countries.

Tanzania itself presents abundant investment opportunities in agriculture, mining, tourism, manufacturing, fishing, ICT, and infrastructure development. In agriculture there is plenty of arable land yet to be utilized, the climate is permissive and there are adequate water resources for irrigation. In mining nearly all minerals known to exist in the earth crust also do exist in Tanzania and some in large quantities. Of recent, with the new discoveries of sizeable natural gas deposits, it makes Tanzania to be a prospective an emerging market for gas production in the world.

Those interested in investing in the manufacturing business in Tanzania can take advantage of



the opportunities which exist in the various Export Processing Zones (EPZ) and the Special Economic Zones (SEZ) which we have set up to promote and facilitate industrial development and export of manufactured goods to the worlds. We cannot continue to be exporter of raw materials. We want to add value to our primary products.



*Sunflag Tanzania Limited*



TIC has now begun modernizing its online services to better help investors and entrepreneurs wishing to start operations in Tanzania. Through support and cooperation from other Ministerial, Department, Agencies (MDA's) important procedures pertaining to investment and entrepreneurship have been fully documented online. To date about

S.No.	COUNTRY	NO. OF PROJECTS	JOBS CREATED	VALUE (MILLION US \$)
1.	UK	956	273,702	5,238.66
2.	USA	277	8,805	4,572.00
3.	CHINA	593	81,661	3,383.40
4.	INDIA	408	53,542	2,039.23
5.	KENYA	472	50,980	1,607.30
6.	NETHERLANDS	163	13,772	1,036.96
7.	SOUTH AFRICA	217	20,790	767.33
8.	CANADA	200	26,014	546.18
9.	GERMANY	152	14,882	315.67
10.	ITALY	93	6,441	131.93
	<b>TOTAL</b>	<b>3,531</b>	<b>550,589</b>	<b>19,638.64</b>

Please be assured that TIC will support all investors who will opt to invest in our country, be it alone or in partnership with local companies. According to Statistics of projects registered with Tanzania Investment Centre between 1990 and January 2015 by value show that India rank 4th in investing in Tanzania. The table below shows ten leading countries in investments in Tanzania.



In order to increase investments in the country recently Tanzania Investment Centre (TIC) and the Investment Climate Facility for Africa (ICF) signed an agreement on a project that aims to expand, consolidate and promote the Tanzania Investment Window.

This is done by:

- Simplifying and putting One-Stop-Shop permit issuing procedures online: Certificate of incentives, tax exemptions, work permits and derivative rights to land,
- Improving TIC's capacity to monitor investments by developing an aftercare module,
- Strengthening capacities at TIC and in the local market to manage the Investment Window, and
- Improving infrastructure facilities such as office buildings and modernize the physical One-Stop-Shop.

40 procedures are described online, completely transparently using e-Regulations within TIC website and user can easily get in touch with more than 20 public institutions and 88 civil servants involved in handling administrative procedures whose full contact and details are published. More than 5,000 visitors per week take an active interest in investment related procedures through TIC website and the number keeps on growing. Many of the visitors now interact with Tanzania investment officers through the website. ■

*Please Welcome and Invest in Tanzania*

*For More Information Visit:  
<http://www.tic.co.tz>*



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## INTRODUCTION

**WAPCOS Limited** is a "MINI RATNA-I" Public Sector Enterprise under the aegis of the Union Ministry of Water Resources, River Development and Ganga Rejuvenation. Incorporated on June 26th, 1969 under the Companies Act, 1956; WAPCOS has been providing consultancy services in all facets of Water Resources, Power and Infrastructure Sectors in India and Abroad. Company's Vision is "To be a Premier Consultancy Organisation recognised as a Brand in Water, Power and Infrastructure Development for Total Project Solutions in India and Abroad".

## FIELDS OF SPECIALIZATION

Main Fields of specialization of the company cover Irrigation and Drainage, Flood Control and Land Reclamation, River Management, Dams, Reservoir Engineering and Barrages, Integrated Agriculture Development, Watershed Management, Hydropower and Thermal Power Generation, Power Transmission and Distribution, Rural Electrification, Ground Water Exploration, Minor Irrigation, Water Supply and Sanitation (Rural and Urban), Environmental Engineering including Environmental Impact Assessment and Environmental Audit, Ports and Harbours and Inland Waterways, Roads & Bridges; Rain Water Harvesting; Ghats Development; Survey & Investigations, System Studies & Information Technology, City Development Plans, Financial Management Systems, Quality Control and Construction Supervision, Roads & Bridges. The Company provides concept to commissioning services for developmental projects in India and Abroad. Capacity Building and Transfer of Technology has been the hallmark of WAPCOS services.

## RANGE OF CONSULTANCY SERVICES

WAPCOS' spectrum of services covers a wide range of activities e.g. pre-feasibility studies, feasibility studies, simulation studies, diagnostic studies, socio-economic studies, master plans and regional development plans, field investigations, detailed engineering including designs, detailed specifications, tendering process, contract and construction management, commissioning and testing, operation & maintenance, quality assurance & management, software development and human resource development.

## REGISTRATION WITH INTERNATIONAL ORGANISATIONS AND OPERATIONS ABROAD

WAPCOS is registered with various international funding agencies for participating in the funded projects like the African Development Bank, World Bank, Asian Development Bank, Japan Bank for International Cooperation and United Nations Office for Project Services.

Apart from India, WAPCOS has successfully completed/on-going consultancy services abroad in Angola, Afghanistan, Armenia, Bangladesh, Benin, Bhutan, Burkina Faso, Burundi, Cambodia, Central African Republic, Chad, DR Congo, Eriteria, Ethiopia, Ghana, Georgia, Guinea Conakry, Guatemala, Indonesia, Iran, Iraq, Kenya, Korea, Lao PDR, Lesotho, Liberia, Malaysia, Malawi, Maldives, Mali, Mauritius, Mongolia, Mozambique, Myanmar, Namibia, Nepal, Niger, Nigeria, Oman, Philippines, Rwanda, Senegal, Sierra Leone, Singapore, Southern Sudan, South Africa, Solomon Islands, Sri Lanka, Swaziland, Syria, Tanzania, Trinidad & Tabago, Togo, Uganda, Vietnam, Yemen, Zambia and Zimbabwe.

## RECOGNITION

- **"SCOPE Meritorious Award-Corporate Governance"** instituted by Standing Conference of Public Enterprises, an apex body of Central Government owned Public Enterprises
- **"Top Performing CPSEs' "MOU Excellence Award"** instituted by Department of Public Enterprises, Government of India
- **"SCOPE Award for Excellence and Outstanding Contribution to the Public Sector Management-Smaller Public Enterprises"** instituted by Standing Conference of Public Enterprises
- **"Best Consultancy Organisation"** - Instituted by Central Board of Irrigation and Power, a premier Institution setup by the Government of India
- **Company of the Year - PSE Excellence Award** instituted by Department of Public Enterprises, Ministry of Heavy Industry and Public Enterprises, Government of India and Indian Chamber of Commerce to recognize the contribution of Public Sector to the Indian Economy
- **Best Performing PSU Award – "Mini Ratna"** instituted by India Today Group
- **Organization with Innovative HR Practices – by Asian Confederation of Businesses**
- **Water Awards - Best Consultancy Company** supported by UNESCO, PHD Chamber of Commerce and Water Digest
- **"National Award for Excellence in Cost Management"** conferred by The Institute of Cost and Works Accountants of India, a premier professional body set up under the Act of Parliament
- **National Export Excellence Award** instituted by Engineering Export Promotion Council (EEPC), Ministry of Commerce & Industry, Government of India for Outstanding Export Performance.
- **PSE Excellence Awards- Corporate Governance- Department of Public Enterprises, Government of India**
- **PSE Excellence Award - Best Human Resource Management- Department of Public Enterprises, Government of India**
- **Corporate Governance & Sustainability Award**, instituted by Indian Chamber of Commerce

## HUMAN RESOURCES

WAPCOS drives its strength from its human resources, which form the backbone of the organization. WAPCOS has the in-built capability to provide multidisciplinary project teams comprising of its own core group of professionals and specialists from various organizations of Government of India and other State Departments. WAPCOS comprising of highly qualified professionals backed by dynamic and vibrant management in command, is poised to meet the challenges of the 21<sup>st</sup> century very effectively.





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